# Salling Group A/S

Rosbjergvej 33 DK-8220 Brabrand

**Annual report** 

2019

CVR no. 35 95 47 16

The Annual Report has been presented and approved on the company's annual general meeting at / 2020

Chair

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## Management's review

#### Primary business area

Salling Group runs five different formats of retail stores in addition to a number of e-commerce platforms. In Denmark, Bilka, føtex, Netto, Salling and BR are operated as physical stores while in Germany and Poland Salling Group is present with Netto stores. Online Salling Group operate with Bilka.dk, Salling.dk, føtex.dk, BR.dk, wupti.com, flowr.dk and Skagenfood.dk. Furthermore Salling Group operates Starbucks and Carl's Jr as franchises in Denmark.

The parent company's activities include all retail activities in Denmark.

#### Development during the financial year

#### Market development

As in previous years, the Danish grocery market continued to grow at a slow pace during 2019. The market was characterised by strong competition and price sensitive consumers. The discount segment accounts for more than 40 % of the market for fast moving consumer goods in Denmark with several discount formats opening new stores and some investing in refurbishment of the existing store base during the year. The discount segment is expected to continue its growth in the coming years.

During 2019, Netto rolled out more of the new Netto 3.0 store concept through refurbishment of existing stores and expansion with new locations. In total, during 2019 75 Netto stores were refurbished or opened as 3.0 stores and the customer response to the new concept is promising.

The market for nonfood and textile was characterized by limited growth. Volumes are continuously shifting towards online channels, a trend that is expected to continue in the coming years. Salling Group is gaining a significant amount of the growth in the online food category through the BilkaToGo offer where customers order food online and pick-up at a Bilka store.

Salling Group maintained its food market share in Denmark in 2019 and is the largest player in the Danish grocery market.

#### Structural development

In 2019 Salling Group acquired the Brand BR and during March and April 26 new stores were opened.

End June 2019 Salling Group A/S sold the Swedish subsidiaries, Netto Marknad AB and Netto Fastigheter AB (Netto Sweden) to the Swedish company COOP Butiker och Stormarknader AB. As a result of the transaction, Salling Group A/S established the subsidiaries Fastighetsbolaget den 10. Maj 2019 AB and Salling Group Sverige AB. Fastighetsbolaget den 10. Maj 2019 was sold in December 2019 to Visionsbolaget 18748 AB (Swedish Logistic Property Förvaltning AB). The sale of the Swedish companies resulted in a total gain of DKK 988 million.

#### Result for the year

The annual report for Salling Group A/S is presented in accordance with the provisions of the International Financial Reporting Standards (IFRS) as adopted by the EU. In 2019 the Group applied IFRS 16 regarding leases for the first time. The figures for 2018 have not been adjusted to reflect the changed accounting principles.

The total revenue from continuing operations for 2019 amounts to DKK 56,305 million, an increase of DKK 800 million compared to 2018. The revenue above for both 2019 and 2018 excludes revenue in Sweden, as the result from the Swedish companies is presented as result from discontinuing operations. The expansion continued in the remaining countries with the opening of 50 new stores including BR stores. During the year Salling Group closed 6 stores.

Operating profit before depreciation, amortisation and impairment losses (EBITDA) is DKK 4,105 million. EBITDA is positively affected by the implementation of IFRS 16 regarding Leases. EBITDA adjusted for the effect of IFRS 16 for 2019 is DKK 3,319 million, which is comparable to the 2018 EBITDA of DKK 3,107 million.

## Management's review

Operating profit (EBIT) for 2019 amounts to DKK 2,272 million. EBIT is positively impacted by the implementation of IFRS 16. EBIT adjusted for the effect of IFRS 16 for 2019 is DKK 2,124 million, which is comparable to the 2018 EBIT of DKK 2,072 million.

Profit before tax is DKK 1,716 million. Profit before tax is negatively impacted by the implementation of IFRS 16. Profit before tax adjusted for the effect of IFRS 16 for 2019 is DKK 1,882 million, which is comparable to the 2018 profit before tax of DKK 1,823 million.

Profit for the year from continuing operations is DKK 1,322 million. The amount is negatively affected by IFRS 16 by DKK 130 million. In 2018 the profit from continuing operations was DKK 1,413 million. When adjusting 2019 for the effect of IFRS 16, the underlying profit shows an increase of DKK 39 million.

Total profit for the year for 2019 is DKK 2,291 million, which is positively impacted by the sale of Swedish subsidiaries and negatively impacted due to the implementation of IFRS 16. Total profit for the year in 2018 was DKK 1,367 million.

The result for the underlying business in 2019 is in line with expectations.

Cash flows from operating activities amount to DKK 2,759 million, which is positively affected by the implementation of IFRS 16 with DKK 512 million (DKK 3,786 million in 2018). Cash flows from investment activities were DKK 712 million positively impacted by the sale of Netto Sweden. In 2018 cash flow investments from investment activities were DKK -1,822 million. Investments in intangible assets, property, plant and equipment and investment property amount to DKK 1,676 million in 2019 (DKK 1,384 million in 2018).

Net cash flows from financing activities include dividend paid out of DKK 200 million (DKK 200 million in 2018). In 2019 Salling Group repaid DKK 2,658 million of its mortgage loans and in 2018 DKK 1,874 million.

#### **Employees**

As at 31 December 2019 the Salling Group employed 53,531 employees against 51,546 as at 31 December 2018, both years excluding Netto Sweden. The average number of full time employees in Salling Group excluding the sold Swedish subsidiaries equals 25,769 in 2019 (26,024 in 2018).

#### Social responsibility and diversity in management

Salling Group considers social responsibility to be important for the Group. Regarding the efforts in 2019 we refer to our report on social responsibility in pursuance of sections 99a and 99b of the Danish Financial Statements Act. The report is available on: <a href="https://sallinggroup.com/ansvarlighed/csr-report-2019/">https://sallinggroup.com/ansvarlighed/csr-report-2019/</a>

#### Particular risks

The Group's financial risks include interest and exchange rate risks. The interest rate risk is related to the Group's mortgage loans where the risk is hedged by interest rate swaps. The exchange rate risk primarily concerns purchase of goods in USD where the major part hereof is covered by short-term forward contracts.

#### **Expected development**

Despite a slight negative impact from COVID-19 our expectation is that the result before tax for 2020 will be in line with the result before tax for 2019.

#### **Subsequent events**

No subsequent events have occurred that affect the annual report for 2019.

## Financial highlights for the Group

DKK million

	2019	2018 <sup>2)</sup>	2017 1,2)	2016 1,2)	2015 1,2,3)
Revenue from contracts with customers	56,305	55,505	58,289	57,582	57,148
Total revenue	56,689	55,851	58,689	57,899	57,474
Operating profit (EBIT)	2,272	2,072	2,472	2,164	2,558
Net financial items	-557	-248	-248	-196	-226
Profit for the year from continuing operations	1,322	1,413	-	-	-
Profit/loss for the year from discontinued					
operations, net of tax	969	-46	-	-	-
Total profit for the year	2,291	1,367	1,698	1,322	1,739
Total assets	35,550	30,871	30,476	31,870	32,467
Total equity	6,190	3,981	2,952	6,732	8,513
Purchase of property, plant and equipment	1,485	1,233	1,276	1,070	912
Profit margin	4.0 %	3.7 %	4.2 %	3.7 %	4.5 %
Return on equity	45.0 %	39.4 %	35.1 %	17.3 %	22.9 %

#### **Definitions:**

Profit margin is operating profit divided by total revenue.

Return on equity is total profit for the year divided by the average equity (average of equity at the beginning of the year and at the end of the year).

<sup>&</sup>lt;sup>1)</sup> Discontinued operations are included in all the main and key figures for the financial years 2015 - 2017 presented above. Thus, the main and key figures for the financial years 2015 - 2017 are not comparable to the main and key figures for the financial years 2018 - 2019.

<sup>&</sup>lt;sup>2)</sup> The main and key figures for the financial years 2015 - 2018 have not been adjusted to reflect the changed accounting principles resulting from the implementation of IFRS 16 regarding leases in the Group, as the changes have been implemented retrospectively but with the cumulative effect of initially applying the new standard recognised on 1 January 2019. The comparative figures have not been restated as permitted by the specific transition provisions in the standard.

<sup>&</sup>lt;sup>3)</sup> The main and key figures for the financial year 2015 have not been adjusted to reflect the changed accounting principles regarding the allowance for impairment losses on trade receivables.

## **Management's statement**

The Board of Directors and the Executive Board have today discussed and approved the annual report of Salling Group A/S for the financial year 1 January – 31 December 2019.

The annual report has been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and additional requirements in the Danish Financial Statements Act.

It is our opinion that the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the company's assets, liabilities and financial position at 31 December 2019 and of the results of the Group's and the company's operations and cash flows for the financial year 1 January – 31 December 2019.

Further, in our opinion, the Management's review gives a fair review of the development in the Group's and the company's operations and financial conditions, the results of the Group's and the company's operations, cash flows and financial position as well as a description of the most significant risks and uncertainty factors that the Group and the company faces.

We recommend that the annual report be approved at the annual general meeting.

we recommend that the annual report be approved at the annual general meeting.
Brabrand, 16 April 2020
Executive Board
Per Bank CEO

#### **Board of Directors**

Bjørn Gulden Chairman	Jens Bjerg Sørensen	Marianne Kirkegaard Knudsen
Freddy Mikael Sobin	Thomas Carsten Alexander Tochtermann	
Helle Bech Employee representative	Morten Agerholm Employee representative	Lars Lippert Laursen Employee representative

## Independent auditor's report

#### To the shareholders of Salling Group A/S

#### **Opinion**

We have audited the consolidated financial statements and the parent company financial statements of Salling Group A/S for the financial year 1 January – 31 December 2019, which comprise income statement, statement of comprehensive income, balance sheet, statement of changes in equity, cash flow statement and notes, including accounting policies, for the Group and the parent company. The consolidated financial statements and the parent company financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the parent company at 31 December 2019 and of the results of the Group's and the parent company's operations and cash flows for the financial year 1 January – 31 December 2019 in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements" (hereinafter collectively referred to as "the financial statements") section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on our procedures, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Independent auditor's report

In preparing the financial statements, Management is responsible for assessing the Group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the parent company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the parent company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the parent company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the parent company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

# Independent auditor's report

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Aarhus C, 16 April 2020

ERNST & YOUNG Godkendt Revisionspartnerselskab CVR no. 30 70 02 28

Henrik Kronborg Iversen State Authorised Public Accountant MNE no. mne24687 Jes Lauritzen State Authorised Public Accountant MNE no. mne10121

## **Consolidated income statement**

DKK million

Notes	_	2019	2018 *
	Revenue from contracts with customers Other revenue	56,305 384	55,505 346
4	Total revenue Cost of sales	56,689 -40,627	55,851 -40,447
5 6	Gross profit Staff expenses External expenses	16,062 -7,213 -4,744	15,404 -6,868 -5,429
	Operating profit before depreciation, amortisation and impairment losses (EBITDA)  Depreciation and amortisation  Impairment losses, net  Net gain/loss on disposal of investment property, property, plant and equipment and intangible assets	4,105 -1,822 7 -18	3,107 -1,091 -15 71
15 7 8	Operating profit (EBIT) Share of profit/loss of joint ventures, net of tax Financial income Financial expenses	2,272 1 44 -601	2,072 -1 63 -311
9	Profit before tax Income tax	1,716 -394	1,823 -410
10	Profit for the year from continuing operations  Profit/loss for the year from discontinued operations, net of tax	1,322 969	1,413 -46
	Total profit for the year	2,291	1,367

The total profit for the year is attributable to shareholders of Salling Group A/S.

<sup>\*)</sup> The 2018 figures have not been adjusted to reflect the changed accounting principles regarding leases.

# Consolidated statement of other comprehensive income

DKK million

Notes	_	2019	2018 *
	Profit for the year	2,291	1,367
	Other comprehensive income, net of income tax:		
	Items that will not be reclassified to the consolidated income statement:		
9	Remeasurement of defined benefit plans		-3
		-8	-3
	Items that are or may be reclassified subsequently to the consolidated income statement:		
9	Exchange differences on translating foreign operations  Exchange differences related to the disposal of discontinued	21	-112
9	operations	167	-
9	Cash flow hedges, value adjustment for the year	-144	-96
9	Cash flow hedges, reclassified to financial expenses	82	73
		126	-135
	Other comprehensive income for the year, net of income tax	118_	-138
	Total comprehensive income for the year	2,409	1,229

The total comprehensive income for the year is attributable to shareholders of Salling Group A/S.

<sup>\*)</sup> The 2018 figures have not been adjusted to reflect the changed accounting principles regarding leases.

# **Consolidated statement of financial position**

DKK million

## Assets

Notes	_	2019	2018 *
	Non-current assets		
11	Intangible assets		
	Goodwill	131	131
	Software	848	965
	Software development in progress	101	82
	Brands	95	74
	Other intangible assets	49	23
	Total intangible assets	1,224	1,275
12	Property, plant and equipment		
	Land and buildings	15,701	16,392
	Fixtures and fittings, tools and equipment	1,873	1,831
	Leasehold improvements	450	460
	Assets under construction and prepayments	280	230
	Total property, plant and equipment	18,304	18,913
13	Right-of-use assets		
	Land and buildings	5,478	-
	Fixtures and fittings, tools and equipment	88	_
	Total right-of-use assets	5,566	
14	Investment property	311	312
	Financial assets		
15	Investments in joint ventures		
	Total financial assets		
17	Deferred tax assets	25	92
	Total non-current assets	25,430	20,592
	Current assets		
18	Inventories	4,911	4,758
	Receivables		
16	Trade receivables	120	125
	Income tax receivables	46	80
16	Other receivables	433	416
	Prepayments	95	63
16	Other current financial assets	10	1
	Total receivables	704	685
16	Securities	2,804	3,340
16	Cash and short-term deposits	1,687	1,489
19	Assets classified as held for sale	14	7
	Total current assets	10,120	10,279
		<del></del> -	
	Total assets	35,550	30,871

# **Consolidated statement of financial position**

DKK million

## **Equity and liabilities**

Notes	_	2019	2018 *
	Equity		
	Share capital	524	524
	Retained earnings	5,868	3,785
	Cash flow hedge reserve	-341	-279
	Foreign currency translation reserve	-61	-249
	Proposed dividends	200	200
	Total equity	6,190	3,981
	Liabilities		
	Non-current liabilities		
20	Pensions	271	275
17	Deferred tax liabilities	460	474
21	Provisions	140	198
16	Mortgage loans	7,649	10,238
13, 16	Lease liabilities	5,245	-
16	Other non-current financial liabilities	344	275
16	Other non-current payables	225	
	Total non-current liabilities	14,334	11,460
	Current liabilities		
21	Provisions	32	87
16	Mortgage loans	79	148
13, 16	Lease liabilities	577	-
16	Bank loans	1	4
16	Other current financial liabilities	627	526
16	Trade payables	11,259	11,854
	Income tax payable	13	24
16	Other payables	2,399	2,749
	Deferred income	39	38
	Total current liabilities	15,026	15,430
	Total liabilities	29,360	26,890
	Total equity and liabilities	35,550	30,871

<sup>\*)</sup> The 2018 figures have not been adjusted to reflect the changed accounting principles regarding leases.

# **Consolidated cash flow statement**

Notes		2019	2018 *
	Profit before tax from continuing operations	1,716	1,823
	Loss before tax from discontinued operations	-15	-19
22	Adjustments	2,442	1,285
23	Change in working capital	-504	1,378
	Net cash flows from operating activities before financial items and tax	3,639	4,467
	Financial income received	41	40
	Financial expenses paid	-563	-311
	Income tax paid	-358	-410
	Net cash flows from operating activities	2,759	3,786
11	Purchase of intangible assets	-185	-150
12	Purchase of property, plant and equipment	-1,485	-1,233
14	Purchase of investment property	-6	-1
	Proceeds from sale of property, plant and equipment	56	102
24	Acquisition of subsidiaries, net of cash received	-9	-
	Purchase of securities	-2,446	-3,010
	Sale of securities	2,982	2,467
25	Sale of subsidiaries, net of cash sold	1,683	-
	Repayment, receivables	121	-
15	Dividends received from joint venture	1	3
	Net cash flows from investment activities	712	-1,822
	Net repayments to related parties	-12	-9
	Payment of lease liabilities	-512	-1
	Net repayments from related parties	113	97
	Repayment of borrowings	-2,658	-1,874
	Dividends paid to equity holders of the parent	-200	-200
	Net cash flows from financing activities	-3,269	-1,987
	Net change in cash and cash equivalents	202	-23
	Cash and cash equivalents at 1 January	1,485	1,513
	Net foreign exchange difference	-1	-5
26	Cash and cash equivalents at 31 December	1,686	1,485

<sup>\*)</sup> The 2018 figures have not been adjusted to reflect the changed accounting principles regarding leases.

# Consolidated statement of changes in equity

2018:			Cash flow	Foreign currency		
	Share capital	Retained earnings	hedge reserve	translation reserve	Proposed dividends	Total equity
	capital	carrings	TC3CTVC	reserve	aiviaciias	cquity
Equity at 1 January 2018	524	2,621	-256	-137	200	2,952
Profit for the year	-	1,167	-	-	200	1,367
Remeasurement of defined benefit plans	-	-3	-	-	-	-3
Exchange differences on translating foreign operations	_	_	_	-112	_	-112
Cash flow hedges	_	_	-96	-	_	-96
Cash flow hedges, reclassified to financial expenses	-	-	73	-	-	73
Other comprehensive income		-3	-23	-112		-138
Total comprehensive income for the year		1,164	-23	-112	200	1,229
Payment of dividends		<u>-</u>	_	<u>-</u>	-200	-200
Total transactions with owners					-200	-200
Equity at 31 December 2018	524	3,785	-279	-249	200	3,981

# Consolidated statement of changes in equity

2019:			Cash flow	Foreign currency		
	Share	Retained	hedge	translation	Proposed	Total
	capital	earnings	reserve	reserve	dividends	equity
Equity at 1 January 2019	524	3,785	-279	-249	200	3,981
Profit for the year	-	2,091	-	-	200	2,291
Remeasurement of defined benefit plans Exchange differences on translating foreign	-	-8	-	-	-	-8
operations	-	-	-	21	-	21
Reclassification to the consolidated income						
statement on disposal of discontinued operations	-	-	-	167	-	167
Cash flow hedges	-	_	-144	-	-	-144
Cash flow hedges, reclassified to financial expenses	-	-	82	-	-	82
Other comprehensive income		-8	-62	188		118
Total comprehensive income for the year		2,083	-62	188	200	2,409
Payment of dividends					-200	-200
Total transactions with owners					-200	-200
Equity at 31 December 2019	524	5,868	-341	-61	200	6,190

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DKK million

#### 1 General information

The primary business area of Salling Group is the running of five different formats of retail stores. In Denmark, Bilka, føtex, Netto, Salling and BR, and in Germany and Poland we are present with Netto stores. In e-commerce we operate with Bilka.dk, Salling.dk, føtex.dk, BR.dk, wupti.com, flowr.dk and Skagenfood.dk. Furthermore Salling Group operates Starbucks and Carl's Jr as franchises in Denmark.

The parent company's activities include all retail activities in Denmark.

During June 2019 Salling Group A/S sold the Swedish subsidiaries, Netto Marknad AB and Netto Fastigheter AB, to the Swedish company COOP Butiker och Stormarknader AB. In 2019 Salling Group A/S founded the subsidiaries Fastighetsbolaget den 10. Maj 2019 AB and Salling Group Sverige AB. Fastighetsbolaget den 10. Maj 2019 AB was sold to Visionsbolaget 18748 AB (Swedish Logistic Property Förvaltning AB) during December 2019.

Salling Group A/S is a public limited company with its registered office located at Rosbjergvej 33, 8220 Brabrand in Denmark.

#### 2 Summary of significant accounting policies

The financial statements section of the annual report for the period 1 January – 31 December 2019 comprises the consolidated financial statements of Salling Group A/S and its subsidiaries (the Group) and the separate parent company financial statements.

The consolidated financial statements of Salling Group and the separate parent company financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and further Danish requirements for class C large enterprises.

#### Changes to accounting policies

In 2019 Salling Group has applied IFRS 16: Leases for the first time.

The Group elected to adopt the new rules retrospectively but recognised the cumulative effect of initially applying the new standard on 1 January 2019. The comparative figures have not been restated as permitted by the specific transition provisions in the standard. The reclassifications and the adjustments arising from the new leasing standard are therefore recognised in the opening balance sheet on 1 January 2019.

On adoption of IFRS 16, the Group has recognised lease liabilities in relation to leases, which was previously classified as operating leases under the previous accounting principles regarding leases. The lease liabilities were measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate as of 1 January 2019. The weighted average incremental borrowing rate applied to the lease liabilities on 1 January 2019 was 5.6 %.

For leases previously classified as finance leases the Group has recognised the carrying amount of the leased assets and the lease liabilities immediately before transition as the carrying amount of the right-of-use assets and the lease liabilities at the date of initial application. The measurement principles of IFRS 16 are only applied after that date. No remeasurements were necessary.

DKK million

#### 2 Summary of significant accounting policies - continued

In applying IFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard: Applying a single discount rate to a portfolio of leases with reasonably similar characteristics, Relying on previous assessments on whether leases are onerous as an alternative to performing an impairment review, Accounting for operating leases for all other leases than leases of cars with a remaining lease term of less than 12 months as at 1 January 2019 as short-term leases, Excluding initial direct costs for the measurement of the right-of-use asset at the date of initial application, and Using hindsight in determining the lease term, where the contract contains options to extend or terminate the lease. The Group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date the Group has relied on its assessment made under the previous accounting principles regarding leases.

The difference between the lease liability recognised as at 1 January 2019 and the operating lease commitments as at 31 December 2018 can be broken down as follows:

Operating lease commitments disclosed as at 31 December 2018	4,613
Discounted using the lessee's incremental borrowing rate of at the date of initial application	3,580
Finance lease liabilities recognised as at 31 December 2018	6
Short-term and low value leases not recognised as a liability	-171
Contracts reassessed as lease contracts	138
Adjustments as a result of a different treatment of extension and termination options	2,129
Adjustments as a result of known changes in future lease payments	48
Lease liability recognised as at 1 January 2019	5,730
The lease liability is recognised as shown below:	
Current lease liability	624
Non-current lease liability	5,106
Lease liability recognised as at 1 January 2019	5,730

The associated right-of-use assets have been measured at an amount equal to the lease liability.

The change in accounting policy has affected the following items in the balance sheet as at 1 January 2019:

Property, plant and equipment - reduced by	-5
Right-of-use assets - increased by	5,614
Non-current provisions - reduced by	-72
Current provisions - reduced by	-43
Other non-current financial liabilities - reduced by	-3
Other current financial liabilities - reduced by	-3
Non-current lease liability - increased by	5,106
Current lease liability - increased by	624

The lessor accounting policies are unchanged by the adoption of IFRS 16.

DKK million

#### 2 Summary of significant accounting policies - continued

Several other amendments and interpretations issued by the International Accounting Standards Board and endorsed by the European Union have become effective on or after 1 January 2019. The Group has assessed the changes, and it has been concluded that the application of the changes has not had a material impact on the consolidated financial statements or the separate parent company financial statements in 2019, and no significant impact on future periods from the changes is expected. Salling Group has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

Except from the above mentioned, the accounting policies are unchanged compared to last year.

#### Basis of preparation

The functional currency of the Salling Group A/S is Danish kroner. The presentation currency of the consolidated financial statements and the separate parent company financial statements is Danish kroner. All amounts have been rounded to the nearest million, unless otherwise indicated.

The consolidated financial statements and the separate parent company financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at fair value.

#### **Basis of consolidation**

The subsidiaries, which are consolidated in the Group, are:

	Share of issued share	Principal place of business and country
	capital and voting rights	of incorporation
Salling Group Ejendomme A/S	100 %	Brabrand, Denmark
Salling Group Forsikring A/S	100 %	Brabrand, Denmark
Dansk Netto Deutschland ApS	100 %	Brabrand, Denmark
Skagenfood A/S	90 %	Strandby, Denmark
Netto Supermarkt GmbH	100 %	Stavenhagen, Germany
NETTO ApS & Co. KG	100 %	Stavenhagen, Germany
Netto Sp. Z o.o.	100 %	Szczecin, Poland
Salling Group Sverige AB	100 %	Stockholm, Sweden

During June 2019 Salling Group A/S sold the Swedish subsidiaries, Netto Marknad AB and Netto Fastigheter AB, to the Swedish company COOP Butiker och Stormarknader AB. In 2019 Salling Group A/S founded the subsidiaries Fastighetsbolaget den 10. Maj 2019 AB and Salling Group Sverige AB. Fastighetsbolaget den 10. Maj 2019 AB was sold to Visionsbolaget 18748 AB (Swedish Logistic Property Förvaltning AB) during December 2019.

On 1 June 2018 the companies Dansk Supermarked Ejendomme A/S and D.S. Forsikring A/S changed their names to Salling Group Ejendomme A/S and Salling Group Forsikring A/S.

As at 1 January 2018 Salling Group A/S merged with the subsidiary F. Salling A/S with Salling Group A/S as the continuing entity.

DKK million

#### 2 Summary of significant accounting policies - continued

As put options regarding non-controlling interests in subsidiaries, which are written in connection with business combinations, are treated according to the anticipated acquisition method, according to which the non-controlling interests that are comprised by the put option are considered to be purchased at the point in time where the put option is written, no non-controlling interests are recognised in the income statement, the statement of other comprehensive income or the equity regarding the comprised non-controlling interests. In 2017, when Salling Group A/S acquired 80 % of the issued share capital and voting rights of Skagenfood A/S, it also wrote a put option regarding the 20 % of Skagenfood A/S, which were then owned by Kuba Holding ApS. A further 10 % were acquired during 2019, and a put option remains regarding the 10 %, which continues to be owned by Kuba Holding ApS. No non-controlling interests regarding the 10 % of Skagenfood A/S are recognised in the consolidated financial statements. The put option liability is recognised at fair value at acquisition date under other non-current financial liabilities and subsequently measured at amortised costs.

The following shareholders own more than 5 % of the share capital and the voting rights in Salling Group A/S:

- F. Salling Invest A/S, Rosbjergvej 33-35, Brabrand, Denmark
- F. Salling Holding A/S, Rosbjergvej 33-35, Brabrand, Denmark

Salling Group A/S and its subsidiaries are included in the consolidated financial statements of Købmand Herman Sallings Fond, which is the ultimate controlling party of Salling Group A/S.

#### Accounting policies, income statement

#### Revenue from contracts with customers

Revenue from contracts with customers is recognised when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services taking into account the amount of any trade discounts and expected returns, and excluding amounts collected on behalf of third parties such as sales taxes and value added taxes. Thus, revenue from the sale of goods is recognised at the point of sale (at delivery) in the store and for online purchases at collection in a store or a warehouse or at delivery of the goods, i.e. when the performance obligations are satisfied.

The Group provides customers with a right to return the goods within a specified period, and a refund liability and a right of return asset will be recognised if not immaterial. The Group uses historical return data to estimate the expected return percentages. These percentages are applied to determine the expected value of the variable consideration related to returns.

In situations where Salling Group is acting as an agent the recognised revenue equals the amount of commission plus any other amounts received from the principal or other parties.

Customer loyalty programmes give rise to a separate performance obligation, and the portion of the transaction price that is allocated to the customer loyalty programmes based on the relative stand-alone selling prices is deferred, and is recognised as revenue when the obligations to supply the discounted products are fulfilled or no longer probable.

Other revenue comprises rental revenue and revenue from other income sources e.g. sale of cardboard. Rental revenue arising from operating leases on buildings and investment property and operating leases regarding in-store rental is recognised on a straight-line basis over the lease terms, and is recognised in other revenue in the consolidated income statement.

#### Cost of sales

Cost of sales comprises the costs incurred in generating revenue. Supplier discounts attributable to the purchase price of the sold articles are part of cost of sales.

DKK million

#### 2 Summary of significant accounting policies - continued

#### Staff expenses

Staff expenses comprise wages and salaries, post-employment benefits as well as related expenses.

#### External expenses

External expenses include direct and indirect costs related to short-term and low value leases (in 2018 direct and indirect costs related to operating leases), franchise fees, operating expenses regarding properties, sales and distribution costs as well as office supplies etc. Supplier discounts related to cost reimbursements are recognised as part of external expenses.

#### Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses comprise depreciation on property, plant and equipment, right-ofuse assets and investment property and amortisation of intangible assets, unless it is included in the carrying amount of another asset, as well as impairment losses.

#### Government grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as a deduction of the related expense. When the grant relates to an asset, it is recognised as a deduction of the carrying amount of the asset, and is recognised in the income statement as a deduction of the related depreciation.

#### Share of profit/loss of subsidiaries, net of tax

Investments in subsidiaries are measured in the parent company's statement of financial position using the equity method. The share of profit/loss of subsidiaries after elimination of unrealised gains and losses resulting from transactions between the parent company and the subsidiaries is recognised in the income statement.

#### Share of profit/loss of joint ventures, net of tax

Joint arrangements, which are classified as joint ventures, are recognised using the equity method. The share of profit/loss of joint ventures after elimination of unrealised gains and losses resulting from transactions between the Group and the joint ventures to the extent of the interest in the joint ventures is recognised in the income statement.

## Financial income and expenses

Financial income and expenses comprise interest income and expense including interest expenses related to lease liabilities (in 2019 all leases except for short-term leases and leases of low value assets and in 2018 only finance leases), exchange gains and losses on transactions denominated in foreign currencies as well fair value adjustments of financial assets held for trading. Moreover, financial income and expenses comprise amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax.

Borrowing costs from general borrowing or loans directly related to acquisition, construction or development of qualifying assets are allocated to the cost of such assets.

#### Income tax

Salling Group A/S and its Danish subsidiaries are included in the joint taxation in the Købmand Herman Sallings Fond Group. Tax for the year is allocated between the jointly taxed companies in proportion to their taxable income (full allocation). The jointly taxed companies are taxed under the on-account tax scheme.

Tax for the year comprises current tax and changes in deferred tax for the year. The tax expense is recognised in the income statement, other comprehensive income or directly in equity.

DKK million

#### 2 Summary of significant accounting policies - continued

Profit/loss for the year from discontinued operations, net of tax

Profit/loss for the year from discontinued operations, net of tax includes the results of discontinued operations and the eliminations between the continuing and the discontinued operations. The comparative figures are restated. The gain on the sale is also included as part of profit/loss for the year from discontinued operations, net of tax.

#### Accounting policies, statement of financial position

Intangible assets

#### Goodwill

Goodwill is measured initially at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests and any previous interest held, over the net identifiable assets acquired and liabilities assumed.

Subsequent to initial recognition goodwill is measured at cost net of accumulated impairment losses if any. Goodwill is not amortised. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to the Group's cash-generating units that are expected to benefit from the combination.

#### Software and software development in progress

Acquired software and software licenses are measured on initial recognition at cost. Subsequent to initial recognition acquired software and software licenses are measured at cost net of accumulated amortisation and accumulated impairment losses if any.

Development costs that are directly attributable to the design and testing of identifiable and unique software controlled by the Group are recognised as software development in progress, if it is the intention to complete the software, if sufficient resources to complete the software are available, if the costs can be measure reliably, and if the software is expected to generate probable future economic benefits.

The cost of the internally developed software comprises employee related costs, external costs as well as interest expenses during the period of production.

When internally developed software is available for use, it is reclassified from the line item software development in progress to the line item software. Internally developed software, which is available for use, is measured at cost net of accumulated amortisation and accumulated impairment losses if any.

#### Brands and other separately acquired intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost net of accumulated amortisation and accumulated impairment losses if any.

Amortisation is calculated on a straight-line basis over the estimated useful lives of the assets, as follows:

GoodwillNo amortisationAcquired software3 - 10 yearsInternally developed software3 - 10 yearsSoftware development in progressNo amortisationBrands10 - 15 yearsOther separately acquired intangible assets3 - 10 years

DKK million

#### 2 Summary of significant accounting policies - continued

#### Property, plant and equipment

Property, plant and equipment comprises land and buildings, fixtures and fittings, tools and equipment, leasehold improvements and assets under construction and prepayments. Property, plant and equipment is measured initially at cost comprising purchase price and any costs directly attributable to the acquisition until the date, when the asset is available for use. Government grants related to assets are deducted in arriving at the carrying amount of the asset. Subsequent to initial recognition property, plant and equipment is measured at cost net of accumulated depreciation and accumulated impairment losses if any.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets, as follows:

Land No depreciation

Buildings, including investment property:

Technical installations within the property
Foundation and bearing structure
Remaining property
Fixtures and fittings, tools and equipment

10 - 30 years
80 years
40 years
3 - 20 years

Leasehold improvements are depreciated over the shorter of the expected lease term of the related lease and the estimated useful lives of 12 years.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if necessary.

#### Right-of-use assets

At contract inception it is assessed whether a contract is, or contains, a lease. A single recognition and measurement approach is applied for all leases, except for short-term leases and leases of low value assets. Right-of-use assets representing the right to use the underlying assets and lease liabilities to make lease payments are recognised.

Right-of-use assets are recognised at the commencement date of the lease. Right-of-use assets are measured at cost, less accumulated depreciation and impairment losses if any, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

Land and buildings 1 - 60 years Fixtures and fittings, tools and equipment 1 - 5 years

The short-term lease recognition exemption is applied to short-term leases (leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). The lease of low value assets recognition exemption is applied to leases that are considered to be low value. Lease payments on short-term leases and leases of low value assets are recognised as expense on a straight-line basis over the lease term.

#### Investment property

Investment property is property held to earn rentals or for capital appreciation or both, not for use in the supply of goods or services or for administrative purposes. Investment property is measured initially at cost comprising purchase price and any directly attributable expenditure including transaction costs. Subsequent to initial recognition investment property is measured at cost net of accumulated depreciation and accumulated impairment losses if any. Depreciation is calculated on a straight-line basis over the estimated useful lives of the investment property. The useful lives are similar to those of other buildings.

DKK million

#### 2 Summary of significant accounting policies - continued

#### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale (a qualifying asset) are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that are incurred in connection with the borrowing of funds.

#### Investments in subsidiaries

Investments in subsidiaries are measured in the parent company's statement of financial position using the equity method. The share of profit/loss of subsidiaries, net of tax is recognised in the income statement.

#### Investments in joint ventures

Investments in joint ventures are measured in the statement of financial position using the equity method. The share of profit/loss of joint ventures, net of tax is recognised in the income statement.

#### Impairment testing of non-current assets

Goodwill and software development in progress are tested annually. The carrying amount of other non-current assets is evaluated annually for indications of impairment.

If indications of impairment exist, tests are performed to determine whether recognition of impairment losses is necessary for individual assets as well as groups of assets. If the recoverable amount is lower than an asset's carrying amount, an impairment loss is recognised so that the carrying amount is reduced to the recoverable amount.

The recoverable amount is the higher value of an asset's net sales price and its value in use. The value in use is assessed as the present value of the expected net cash flow from utilisation of the asset or the group of assets and expected net cash flow from disposal of the asset or the group of assets after the end of the useful life.

#### Non-current assets held for sale

The Group classifies non-current assets as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Such non-current assets are measured at the lower of their carrying amount and fair value less costs to sell. The criteria for held for sale classification is regarded as met only when the sale is highly probable, the asset is available for immediate sale in its present condition and the sale is expected to occur within one year from the date of the classification. Non-current assets are not depreciated or amortised once classified as held for sale.

#### Inventories

Inventories are valued at the lower of calculated cost (weighted averages) and net realisable value.

Calculated cost comprises the purchase cost and other costs incurred in bringing the inventories to their present location and condition, which include cost of transportation from central warehouses to individual stores. Supplier discounts attributable to the articles in inventory reduce the calculated cost. Borrowing costs are not included in calculated cost.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs necessary to make the sale.

DKK million

#### 2 Summary of significant accounting policies - continued

Trade receivables, securities and other financial assets

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income and fair value through profit or loss, based on two criteria: the business model for managing the assets, and whether the instruments' contractual cash flows represent solely payments of principal and interest on the principal amount outstanding. Purchases or sales of financial assets are recognised on the trade date. With the exception of trade receivables that do not contain a significant financing component, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component are measured at transaction price.

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the income statement when the asset is derecognised, modified or impaired. This category is the most relevant to the Group, and generally it applies to trade and other receivables.

Subsequently financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value presented as financial expenses (negative net changes in fair value) or financial income (positive net changes in fair value) in the income statement. Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. This category includes derivatives not designated as hedges and securities, as they are held for trading.

At present the category financial assets at fair value through other comprehensive income is not relevant for the Group.

A financial asset or a part of a financial asset is derecognised from the statement of financial position, when the rights to receive cash flows from the asset have expired, or the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement, and either the Group has transferred substantially all the risks and rewards of the asset, or the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Impairment is recognised as an allowance for expected credit losses for all debt instruments not held at fair value through profit or loss. The expected credit losses are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows include any cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, expected credit losses are provided for credit losses that result from default events that are possible within the next 12 months. For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default. For trade receivables, the Group applies a simplified approach in calculating expected credit losses, and recognises a loss allowance based on lifetime expected credit losses at each reporting date irrespectively of changes in credit risk using a provision matrix, which is based on historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### **Prepayments**

Prepayments are measured at cost price.

DKK million

#### 2 Summary of significant accounting policies - continued

#### Cash and short-term deposits

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term deposits.

#### Equity - Development projects reserve

Development projects reserve, which is recognised in the separate parent company financial statements, comprises an amount equalling the capitalised development projects excluding payments for separable assets e.g. software licenses, and adjusted for the income tax effect. The reserve is an undistributable equity reserve, and cannot be used for dividends or for covering any deficits. The reserve is reduced as the development projects are sold or amortised by way of a transfer from development projects reserve to the distributable equity reserves.

#### Pensions

The Group has entered into defined contribution pension schemes and similar arrangements with the majority of the Group's employees. Contributions to defined contribution plans where the Group pays fixed pension payments to independent pension funds are recognised in the income statement in the period to which they relate, and any contributions outstanding are recognised in the statement of financial position as other payables.

For defined benefit plans an annual actuarial calculation (Projected Unit Credit method) is made of the present value of future benefits under the defined benefit plan. The present value is determined on the basis of assumptions about the future development in variables such as salary levels, interest rates, inflation, retirement age and mortality. The actuarial present value is recognised in the statement of financial position under pension obligations. Pension costs for the year are recognised in the income statement based on actuarial estimates at the beginning of the year. Any difference between the calculated development in plan liabilities and realised amounts determined at year end constitutes actuarial gains or losses and is recognised in other comprehensive income.

#### Provisions

Provisions are recognised when, as a result of past events, the Group has a legal or a constructive obligation and it is probable that there will be an outflow of resources embodying economic benefits to settle the obligation. The amount recognised as a provision is management's best estimate of the expenses required to settle the obligation. On measurement of provisions, the costs required to settle the obligation are discounted if the effect is material to the measurement of the obligation.

A provision for onerous lease contracts is recognised when the expected benefits to be obtained by the Group from a contract are lower than the unavoidable costs of meeting its obligations under the contract. In 2019 lease contracts are recognised as right-of-use assets and are included in the impairment test of non-current assets. Thus, no provision for onerous lease contracts is recognised in 2019 except for onerous short-term leases and leases of low value assets if relevant. In 2018 any relevant provision for all operating lease contracts are included.

Insurance provisions include the actuarial estimated costs expected to be paid by the Group for insured events existing at the reporting date and risk margin. The estimate includes amounts expected to be incurred for the settlement of the obligations. Discounting is performed based on an estimate of the expected payment period.

Other provisions include among other things warranties, restructuring costs and jubilee benefits. Provisions for warranty-related costs are recognised upon a sale of a product for which the Group is liable for future warranty costs. Initial recognition is based on historical experience. The initial estimate of warranty-related costs is revised annually. Restructuring costs are recognised under liabilities when a detailed, formal restructuring plan has been announced to the parties affected no later than at the end of the reporting period.

DKK million

#### 2 Summary of significant accounting policies - continued

#### Loans, trade payables and other financial liabilities

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans, borrowings and payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. All financial liabilities are recognised initially at fair value and, in the case of loans, borrowings and payables, net of directly attributable transaction costs. The Group's financial liabilities include trade and other payables, loans and borrowings and derivative financial instruments.

Subsequently financial liabilities at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value presented as financial items in the income statement. Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. The Group has not designated any financial liability as at fair value through profit or loss.

After initial recognition, interest-bearing loans, borrowings and payables are measured at amortised cost using the effective interest method. Accordingly, any difference between the proceeds and the nominal value is recognised in the income statement as financial expenses over the term of the loan or at derecognition. This category is most relevant to the Group. This category generally applies to interest-bearing loans and borrowings.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the income statement.

#### Lease liabilities

At the commencement date of leases, lease liabilities are recognised measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including insubstance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised and payments of penalties for terminating the lease, if the lease term reflects that the option to terminate is exercised. Variable lease payments that do not depend on an index or a rate are recognised as expenses in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the incremental borrowing rate at the lease commencement date is used unless the interest rate implicit in the lease is readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g. changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

#### Deferred income

Deferred income is measured at the consideration received or receivable.

#### Taxes

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date. Current income tax relating to items recognised directly in equity is recognised in equity and not in the income statement or the statement of other comprehensive income.

DKK million

#### 2 Summary of significant accounting policies - continued

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, and deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date. Deferred tax relating to items recognised outside the income statement is recognised outside the income statement. Deferred tax items are recognised in correlation to the underlying transaction either in the statement of other comprehensive income or directly in equity.

#### Accounting policies, cash flow statement

The cash flow statement shows the cash flows from operating, investing and financing activities for the year, the year's changes in cash and cash equivalents as well as cash and cash equivalents at the beginning and end of the year.

The cash flow effect of acquisitions and disposals of enterprises is shown separately in cash flows from investing activities. Cash flows from acquired businesses are recognised in the cash flow statement from the date of acquisition. Cash flows from disposals of businesses are recognised up until the date of disposal.

Cash flows from operating activities are calculated according to the indirect method as the profit before tax adjusted for non-cash operating items, changes in working capital, interest payments and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisitions and disposals of businesses and of intangible assets, property, plant and equipment, investment property and other non-current assets as well as acquisition and disposal of securities not classified as cash and cash equivalents.

Cash flows from financing activities comprise changes in the size or composition of share capital and related costs as well as the raising of loans, repayment of interest-bearing debt including lease liabilities, and payment of dividends to shareholders.

Cash flows in other currencies than the functional currency are translated using average exchange rates unless these deviate significantly from the rate at the transaction date.

DKK million

#### 2 Summary of significant accounting policies - continued

#### Accounting policies, other

#### Discontinued operations

Discontinued operations represent a separate major line of business disposed of. The results of discontinued operations are presented separately in the income statement as profit/loss for the year from discontinued operations, net of tax. The comparative figures are restated. Eliminations between the continuing and the discontinued operations are presented to reflect continuing operations as post-separation. Assets and liabilities related to the discontinued operations disposed of are not presented as separate line items in the comparative figures in the statement of financial position as the criteria for held for sale classification was not regarded as met for the discontinued operations at the end of the comparative period. Cash flows from discontinued operations are not presented serarately in the cash flow statement, but are included in net cash flows from operating activities, from investment activities and from financing activities. The effect from the discontinued operations on the cash flow statement is presented in note 10 along with other specifications related to the discontinued operations.

#### Consolidated financial statements

The consolidated financial statements comprise the parent company Salling Group A/S and the subsidiaries in which Salling Group A/S directly or indirectly exercises control. Salling Group A/S exercises control if Salling Group A/S is exposed to or has rights to variable returns arising from its involvement in a company and may affect these returns through its power over the company.

The consolidated financial statements are prepared based on the accounts for the parent company and the subsidiaries and are a pooling of the accounting items of similar nature. On consolidation intra-group transactions are eliminated.

Joint arrangements are activities or enterprises in which the Group exercises joint control through cooperation agreements with one or more parties. Joint control implies that decisions on relevant activities require unanimous consent of the parties sharing control over the arrangement. Joint arrangements are classified as joint ventures or joint operations. Joint operations are activities where the participants have direct rights over assets and are subject to direct liability, whereas joint ventures are activities where the participants solely have rights over the net assets.

Business combinations of entities under common control are accounted for using the pooling of interests method, and the comparative figures are restated.

Business combinations are accounted for using the acquisition method, according to which the identifiable assets and liabilities acquired are measured at their fair values at the date of acquisition. If the business combination is achieved in stages, any previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in the income statement. Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

DKK million

#### 2 Summary of significant accounting policies - continued

Put options regarding non-controlling interests in subsidiaries, which are written in connection with business combinations, are treated according to the anticipated acquisition method, according to which the non-controlling interests that are comprised by the put option are considered to be purchased at the point in time where the put option is written. An amount equal to the financial obligation is recognised as part of the cost price of the investments in subsidiaries. As a consequence no non-controlling interests are recognised in the income statement, the statement of other comprehensive income or the equity regarding the comprised non-controlling interests, as the non-controlling interests are regarded as purchased. The obligation regarding the put option is recognised as part of Other non-current financial liabilities and is measured at fair value at initial recognition. Subsequently, the obligation regarding the put option is measured at amortised cost.

#### Foreign currency translation

For each of the enterprises in the Group, a functional currency is determined. The functional currency is the currency used in the primary financial environment in which the enterprise operates. Transactions denominated in other currencies than the functional currency are foreign currency transactions.

On initial recognition, foreign currency transactions are translated to the functional currency at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated to the functional currency at the exchange rates at the reporting date. The difference between the exchange rates at the reporting date and at the date at which the receivable or payable arose or the rates in the latest annual report is recognised in the income statement as financial income or financial expenses.

Foreign consolidated enterprises' statements of financial position are translated to Danish kroner at the exchange rates at the reporting date, while the enterprises' income statements and the statement of other comprehensive income are translated to the average exchange rates.

Foreign exchange differences arising on translation of the opening equity of such foreign enterprises at the exchange rates at the reporting date and on translation of the income statements and the statement of other comprehensive income from the exchange rates at the transaction date to the exchange rates at the reporting date are recognised in other comprehensive income and in a separate translation reserve under equity.

### Derivative financial instruments

The Group uses derivative financial instruments, such as forward currency contracts and interest rate swaps, to hedge its foreign currency risks and interest rate risks, respectively. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Changes in the fair value of derivative financial instruments designated as and qualifying for recognition as a cash flow hedge are recognised in other comprehensive income, and are reclassified to the income statement in the periods when the hedged item affects the income statement. Changes in the fair value of other derivative financial instruments are recognised in the income statement. The positive and negative fair values of derivative financial instruments are included in other financial assets or other financial liabilities, respectively.

#### Fair value measurement

The Group uses the fair value concept in connection with certain disclosure requirements and for recognition of some financial instruments. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants ("exit price").

DKK million

#### 2 Summary of significant accounting policies - continued

The fair value is a market-based and not an entity-specific valuation. The Group uses the assumptions that the market participants would use for the pricing of the asset or liability based on existing market conditions, including assumptions relating to risks. The Group's intention to own the asset or settle the liability is thus not taken into consideration when the fair value is determined.

The fair value measurement is based on the primary market. If a primary market does not exist, the measurement is based on the most favourable market, which is the market that maximises the price of the asset or liability less transaction and transportation costs.

To the widest possible extent, the fair value measurement is based on market values in active markets (level 1) or alternatively on values derived from observable market information (level 2). If such observable information is not available or cannot be used without significant modifications, fair values are based on generally accepted valuation methods and reasonable estimates (level 3).

The Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### 3 Significant accounting judgements, estimates and assumptions

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

In the process of applying the accounting policies, management has made the following judgements, estimates and assumptions, which have the most significant effect on the amounts recognised in the financial statements:

### Recognition of right-of-use assets and lease liabilities

In recognising right-of-use assets and lease liabilities the lease terms of the leases have to be determined. The lease term is the non-cancellable term of the lease together with any periods covered by an option to extend the lease, if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. Several lease contracts include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, all relevant factors that create an economic incentive to exercise either the renewal or termination are considered. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g. construction of significant leasehold improvements).

For leases of land and buildings renewal periods are included as part of the lease term for leases with shorter non-cancellable periods. The renewal periods are included for the period that the Group expects to continue the lease taking into consideration that the retail business might look different in the future compared to the present set-up. The renewal periods for leases of land and buildings with longer non-cancellable periods are not included as part of the lease term as these are not reasonably certain to be exercised. In addition, the renewal options for leases of motor vehicles are not included as part of the lease term because the Group typically leases motor vehicles for no longer than the non-cancellable period and, hence, is not exercising any renewal options.

DKK million

#### 3 Significant accounting judgements, estimates and assumptions - continued

Valuation of intangible assets, property, plant and equipment, right-of use assets and investment property Intangible assets, property, plant and equipment, right-of-use assets and investment property are tested for impairment if there is an indication of impairment. For goodwill and intangible asset that are not yet in use annual impairment tests are carried out. An impairment loss is recognised if the recoverable amount of an asset is lower than the asset's carrying amount. The recoverable amount is the higher of fair value less costs of disposal and value in use. The fair value less costs of disposal calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a DCF model. The cash flows are derived from the financial five-year plan. The recoverable amount is sensitive to the discount rate used for the DCF model as well as the development in turnover and gross margins during the forecast period and the growth rate used for extrapolation purposes. For most intangible assets no fair value less costs of disposal exists. The key assumptions used to determine the recoverable amount are disclosed and further explained in the relevant notes.

#### Depreciation and amortisation

The useful lives and residual values of intangible assets, property, plant and equipment, right-of-use assets and investment property are reviewed annually based on available information. If necessary they are adjusted prospectively. Changes to estimates of useful lives and residual values may affect the annual depreciation and amortisation and thereby the results for the year significantly.

#### Inventories

Inventories are valued at the lower of calculated cost (weighted averages) and net realisable value. The calculated cost comprises supplier discounts. Supplier discounts are recognised when it is probable that the economic benefits associated with the transaction will flow to the Group. A specific assessment of the need for write-down for obsolescence of inventories is made based on the future sales potential.

#### **Provisions**

Provisions have been made for insurance, warranties, jubilee benefits and pending lawsuits. These provisions are management's best estimates and the actual costs and timing of future cash flows are dependent on future events. Any difference between expectations and the actual future liability will be recognised in the period when information about the actual liability becomes available.

DKK million

	2019	2018
Total revenue		
Revenue from contracts with customers, retail and e-commerce activities	56,305	55,505
Total revenue from contracts with customers	56,305	55,505
Rental revenue, investment property Other rental revenue	60 193	61 204
Other revenue	131	81
Total other revenue	384	346
Total revenue	56,689	55,851
Geographical split		
Denmark Abroad	42,805 13,884	42,050 13,801
Total revenue	56,689	55,851

The absolut majority of sales in the Group is cash at delivery. The credit term for the remaining sales is 30 days, and the trade receivables are non-interest bearing if paid when due. No contracts with customers have an expected duration of more than one year, and in accordance with the practical expedient information about the amount of the transaction price related to unsatisfied or partially unsatisfied performances is not provided. The amount relates to the limited number of orders, where the order is received before year end and the delivery takes place after year end.

All revenue from contracts with customers is recognised at a point in time, and no revenue is recognised from performance obligations satisfied in previous years.

No material contract assets and liabilities or right of return assets and refund liabilities are recognised as at 31 December 2019 or 31 December 2018.

In a few situations related to the online activities the Group acts as an agent, thus arranging for another party to transfer the goods to the customer. In all other situations the Group is responsible for delivering the goods and services sold in the stores and online.

#### 5 Staff expenses

Wages and salaries incl. termination benefits	6.474	6,184
_	-,	,
Post-employment benefits – defined contribution plans	383	353
Post-employment benefits – defined benefit plans	1	1
Social security costs	355	330
Total staff expenses	7,213	6,868
	25 762	25.024
Average number of full-time employees in continuing operations	25,769	26,024

		2019	2018
6	External expenses		
	Fees paid to the auditors appointed at the annual general meeting:		
	Fee regarding statutory audit	2.5	2.5
	Tax assistance	0.2	0.6
	Assurance engagements	0.4	0.3
	Other assistance	1.2	2.9
	Total fee paid to the auditors appointed at the annual general meeting	4.3	6.3
	In both 2018 and 2019 fee regarding statutory audit includes DKK 0.2 million paid to other appointed at the annual general meeting in Salling Group Forsikring A/S). All other fees me ERNST & YOUNG.		
7	Financial income		
	Interest income on loans and receivables	5	2
	Net gain on derivatives not designated as hedging instruments	-	19
	Net gain on financial instruments held for trading	-	8
	Net foreign exchange gain	39	30
	Other financial income		4
	Total financial income	44	63
8	Financial expenses		
	Interest expense on mortgage loans	108	187
	Interest expense on lease liabilities	314	-
	Interest expense paid to banks	7	14
	Interest expense on loans from entities with significant influence	1	1
	Cash flow hedges reclassified from other comprehensive income	105	94
	Net loss on derivatives not designated as hedging instruments	2	-
	Net loss on financial instruments held for trading	6	-
	Other financial expenses	58	15
	Total financial expenses	601	311
9	Income tax		
	Current income tax	-370	-350
	Adjustment regarding prior years, current income tax	1	-1
	Change in deferred tax	-10	-81
	Adjustment regarding prior years, deferred tax		3
	Total income tax	-379	-429
	Income tax recognised in the income statement	-398	-437
	Income tax recognised in other comprehensive income	19	8
	Total income tax	-379	-429

DKK million

#### 9 Income tax - continued

#### Reconciliation of income tax recognised in the income statement

	2019		2018	
	DKK	<u>%</u>	DKK	%
Tax on result for the year at the Danish income tax rate	-592	22.0 %	-397	22.0 %
Non-deductible costs	-24	0.9 %	-13	0.7 %
Non-taxable income	229	-8.5 %	12	-0.7 %
Deviating tax rates in foreign operations	-5	0.2 %	-7	0.4 %
Adjustment to prior periods	1	-0.1 %	2	-0.1 %
Not capitalised tax loss carry forwards	-7	0.3 %	-32	1.8 %
Other		0.0 %	-2	0.1 %
Income tax recognised in the income statement	-398	14.8 %	-437	24.2 %
Income tax recognised in the income statement related to continuing operations Income tax recognised in the income statement related to	-394		-410	
discontinued operations	-4		-27	
Income tax recognised in the income statement	-398	_	-437	

Divided on countries, where Salling Group has operating activities, the effective tax rate of 14.8% (24.2% in 2018) shown above can be specified as follows: Denmark 13.0% (21.8% in 2018), Sweden -3.1% (-46.5% in 2018), Germany 28.0% (29.9% in 2018) and Poland 20.1% (18.8% in 2018). The low effective tax rate in Sweden for 2018 and 2019 is due to the not capitalised tax losses carry forwards. The low tax rate in Denmark in 2019 is due to non-taxable income from the sale of subsidiaries.

## Tax on other comprehensive income

	2019		2018			
	Before tax	Tax	Net of tax	Before tax	Тах	Net of tax
Remeasurement of defined benefit						_
plans	-10	2	-8	-4	1	-3
Exchange differences on translating foreign operations  Exchange differences related to the	21	-	21	-112	-	-112
disposal of discontinued operations Cash flow hedges, value adjustment	167	-	167	-	-	-
for the year Cash flow hedges, reclassified to	-184	40	-144	-124	28	-96
financial expenses	105	-23	82	94	-21	73
	99	19	118	-146	8	-138

DKK million

2019 2018

## 10 Profit/loss for the year from discontinued operations, net of tax

During June 2019 Salling Group A/S sold the Swedish subsidiaries, Netto Marknad AB and Netto Fastigheter AB, to the Swedish company COOP Butiker och Stormarknader AB and Fastighetsbolaget den 10. Maj 2019 AB was sold to Visionsbolaget 18748 AB (Swedish Logistic Property Förvaltning AB) during December 2019. The results for the subsidiaries and the gain on the sales are presented below. No remeasurements to fair value less costs to sell have been necessary.

Revenue from contracts with customers Other revenue	1,741 7	3,554 5
Total revenue Cost of sales	1,748 -1,321	3,559 -2,702
Gross profit Staff expenses External expenses	427 -243 -151	857 -485 -348
Operating profit before depreciation, amortisation and impairment losses (EBITDA)  Depreciation and amortisation  Impairment losses  Net gain/loss on disposal of investment property, property, plant and equipment and intangible assets	33 -52 -	24 -62 -5
Operating loss (EBIT) Financial items	-20 -9	-40 -6
Loss before tax Income tax related to loss from ordinary activities for the period	-29 -1	-46 -21
Loss for the year from the subsidiaries sold Group transactions towards the subsidiaries sold Income tax related to the Group transactions towards the subsidiaries sold Gain on disposal of the subsidiaries Income tax related to the gain on disposal of the subsidiaries	-30 14 -3 988	-67 27 -6 -
Profit/loss for the year from discontinued operations	969	-46
Average number of full-time employees in discontinued operations	737	1,473
The cash flows incurred by the subsidiaries are as follows:		
Operating activities Investment activities Financing activities	-25 35 -18	66 -62 6
Net change in cash and cash equivalents	-8	10

DKK million

# 11 Intangible assets

2018:	Goodwill	Software	Software develop- ment in progress	Brands	Other in- tangible assets	Total
Cost						
Balance at 1 January 2018	309	1,821	160	158	31	2,479
Additions	-	63	77	-	10	150
Reclassifications		147	-155	-		-8
Balance at 31 December 2018	309	2,031	82	158	41	2,621
Accumulated amortisation and impairment losses						
Balance at 1 January 2018	-178	-873	-	-78	-11	-1,140
Amortisation		-193		-6	-7	-206
Balance at 31 December 2018	-178	-1,066		-84	-18	-1,346
Carrying amount at 31 December 2018	131	965	82	74	23	1,275
2019:	Goodwill	Software	Software develop- ment in progress	Brands	Other in- tangible assets	Total
			<u> </u>			
Cost	200	2.021	00	150	4.1	2 624
Balance at 1 January 2019 Additions	309	2,031 70	82 55	158 28	41 32	2,621 185
Reclassifications	-	32	-36	-	-	-4
Balance at 31 December 2019	309	2,133	101	186	73	2,802
Accumulated amortisation and impairment losses						
Balance at 1 January 2019	-178	-1,066	-	-84	-18	-1,346
Amortisation		-219		-7	-6	-232
Balance at 31 December 2019	-178	-1,285		-91	-24	-1,578
Carrying amount at 31 December						
2019	131	848	101	95	49	1,224

DKK million

### 11 Intangible assets - continued

### Impairment losses during the year

For impairment testing goodwill acquired through business combinations are allocated to the cash generating units that benefit from the synergies resulting from the acquisitions.

Carrying amount of goodwill within the Group:

Danish reta	il activities	Other	
2019	2018	2019	2018
91	91	40	40

The most significant goodwill amounts in the Group relate to the Danish retail activities.

The recoverable amount of the goodwill related to the Danish retail activities has been determined based on a value in use calculation using cash flow projections from the financial five-year plan approved by management. The pre-tax discount rate applied to cash flow projections is 10 % (10 % in 2018), and cash flows beyond the five-year period are extrapolated using a 2 % growth rate which is the expected long-term inflation rate (2 % in 2018). As a result of the impairment test management did not identify any impairment losses regarding goodwill.

The calculation of value in use is most sensitive to the following key assumptions: Development in turnover and gross margins during the forecast period and growth rates used to extrapolate cash flows beyond the forecast period, as well as the discount rate used. Development in turnover and gross margins are based on expectations to an average growth for 2020 - 2024.

Discount rates represent the current market assessment of the risks, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Group and is derived from its weighted average cost of capital (WACC). The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by the Group's investors. The cost of debt is based on the interest-bearing borrowings the Group is obliged to service. The beta factors are evaluated annually based on publicly available market data. Adjustments to the discount rate are made to factor in the specific amount and timing of the future tax flows in order to reflect a pretax discount rate.

Management has considered and assessed reasonably possible changes for the key assumptions and has not identified any instances that would cause the carrying amount of the goodwill to exceed its recoverable amount.

During 2019 and 2018 no impairment losses have been recognised regarding intangible assets.

Impairment losses if any and reversal of impairment losses if any are recognised in the income statement as part of Impairment losses.

DKK million

# 12 Property, plant and equipment

2018:	Land and buildings	Fixtures and fittings, tools and equipment	Leasehold improve- ments	Assets under construction	Total
Cost					
Balance at 1 January 2018	24,612	5,851	1,307	127	31,897
Foreign currency translation	-163	-26	-9	-	-198
Additions	371	543	98	221	1,233
Reclassifications	104	13	9	-118	8
Reclassified as held for sale	-18	-	-	-	-18
Disposals	-65	-146	-7		-218
Balance at 31 December 2018	24,841	6,235	1,398	230	32,704
Accumulated depreciation and impairment losses					
Balance at 1 January 2018	-8,179	-4,019	-887	-	-13,085
Foreign currency translation	29	17	6	-	52
Depreciation	-341	-545	-55	-	-941
Impairment losses recognised in the					
income statement	-11	-	-9	-	-20
Reversals of impairment losses					
recognised in the income statement	5	-	-	-	5
Reclassified as held for sale	12	-	-		12
Disposals	36	143	7		186
Balance at 31 December 2018	-8,449	-4,404	-938		-13,791
Carrying amount at 31 December 2018	16,392	1,831	460	230	18,913
Hereof finance leases		5			5

DKK million

## 12 Property, plant and equipment - continued

2019:	Land and buildings	Fixtures and fittings, tools and equipment	Leasehold improve- ments	Assets under construction	Total
Cost					
Balance at 1 January 2019	24,841	6,235	1,398	230	32,704
Reclassified to right-of-use assets		-12			-12
Adjusted balance at 1 January 2019	24,841	6,223	1,398	230	32,692
Foreign currency translation	10	-3	-5	-	2
Additions	471	713	97	204	1,485
Reclassifications	157	3	-2	-154	4
Reclassified as held for sale	-40	-	-	-	-40
Disposals	-71	-286	-24	-	-381
Disposals, sale of subsidiaries	-1,323	-330	-180		-1,833
Balance at 31 December 2019	24,045	6,320	1,284	280	31,929
Accumulated depreciation and impairment losses Balance at 1 January 2019 Reclassified to right-of-use assets	-8,449 -	-4,404 7	-938 -	- -	-13,791 7
Adjusted balance at 1 January 2019	-8,449	-4,397	-938		-13,784
Foreign currency translation	1	1,337	4	_	6
Depreciation	-336	-564	-58	-	-958
Impairment losses recognised in the income statement Reversals of impairment losses	-22	-	-2	-	-24
recognised in the income statement	15	-	-	-	15
Reclassified as held for sale	26	-	-	-	26
Disposals	51	282	14	-	347
Disposals, sale of subsidiaries	370	231	146		747
Balance at 31 December 2019	-8,344	-4,447	-834	-	-13,625
Carrying amount at 31 December 2019	15,701	1,873	450	280	18,304

## Impairment losses during the year

## Land and buildings and Leasehold improvements

During 2019 impairment losses were recognised regarding a few buildings that had been vacated in connection with relocations of the stores to other locations, and it was assessed that the expected sales price of the building were lower than the carrying amount of the buildings. Impairment losses were recognised regarding leaseholds that had been closed or vacated in connection with relocations. Also a few stores were, due to competitive pressures in the local areas of the stores, not sufficiently profitable to cover the full carrying amount of the investments. In total impairment losses were recognised regarding 19 Danish and 2 German stores. At the same time, impairment losses have been reversed regarding 3 Danish stores, where the profitability has increased sufficiently to cover the investments. The impairment losses and reversal of impairment losses are recognised in the income statement as part of Impairment losses.

DKK million

### 13 Leases

The Group has entered into leases with external parties and entities with significant influence over the Group regarding a number of stores, warehouses and some operational equipment. Under some of the leases the Group has the option to continue the lease of the assets beyond the agreed upon lease terms. The lease arrangements imposes no restrictions on the Group.

# Right-of-use assets

2019:

	Land and buildings	Fixtures and fittings, tools and equipment	Total
Cost			
Balance at 1 January 2019 (previously recognised as property, plant and			
equipment)	-	12	12
Effect of implementing IFRS 16 at 1 January 2019	5,622	102	5,724
Adjusted balance at 1 January 2019	5,622	114	5,736
Foreign currency translation	-4	_	-4
Additions	711	26	737
Remeasurement of lease liabilities	18	1	19
Disposals	-	-5	-5
Disposals, sale of subsidiaries	-162	-4	-166
Balance at 31 December 2019	6,185	132	6,317
Accumulated depreciation and impairment losses			
Balance at 1 January 2019 (previously recognised as property, plant and			
equipment and provisions)	-115	-7	-122
Depreciation	-635	-42	-677
Impairment losses recognised in the income statement	-5	-	-5
Reversals of impairment losses recognised in the income statement	21	-	21
Disposals	-	4	4
Disposals, sale of subsidiaries	27	1	28
Balance at 31 December 2019	-707	-44	-751
Carrying amount at 31 December 2019	5,478	88	5,566

DKK million

### 13 Leases - continued

### **Lease liabilities**

20:	19
Undis-	Present
counted	value of
payments	payments
822	577
3,005	2,126
3,695	3,119
7,522	5,822

For 2018 the lease liability regarding finance leases is included in the line items other non-current and current financial liabilities (a total of DKK 6 million). Since the amount is not comparable with the 2019 lease liabilities, the amount is not reclassified to the line items lease liabilities in the consolidated statement of financial position.

### Amounts recognised in the consolidated income statement

	2019
Interest expense on lease liabilities	320
Costs related to short-term leases	2
Costs related to leases of low value assets	18
Income from subleasing right-of use assets	170

Variable lease payments not recognised as part of the lease liabilities are immaterial.

In 2019 the Group paid DKK 832 million related to lease contracts, of which DKK 320 million relate to interest payments regarding recognised lease liabilities and DKK 512 million relate to payment of recognised lease liabilities.

Regarding situations, where the Group is lessor, and information about leases for 2018, please refer to note 27.

DKK million

14

	2019	2018
Investment property		
Cost		
Balance at 1 January	991	1,011
Additions	6	1
Disposals	-29	-21
Balance at 31 December	968	991
Accumulated depreciation and impairment losses		
Balance at 1 January	-679	-676
Depreciation	-6	-6
Disposals	28	9
Impairment losses recognised in the income statement		-6
Balance at 31 December	-657	-679
Carrying amount at 31 December	311	312

Investment property comprises a shopping centre and flats located adjacent to Salling Group's stores.

During 2019 no impairment losses have been recognised. During 2018 impairment losses were recognised regarding a few German investment property, where the expected sales price of the investment property is lower than the carrying amount of the investment property. The impairment losses and reversal of impairment losses are recognised in the income statement as part of Impairment losses.

The estimated fair value of investment property amounted to DKK 1,036 million at 31 December 2019 (DKK 1,036 million at 31 December 2018). The fair value is not based on a valuation by an independent valuer.

The fair value of the investment property falls within level 3 of the fair value hierarchy. The fair value is based on a rate of return compared with a price per square metre. The rate of return is based on experience with real estate deals.

Rental income from investment property	60	61
Direct operating expenses from investment that generated rental income	-18	-17
Direct operating expenses from investment that did not generate rental income		-1
Profit arising from investment property	42	43

DKK million

Securities

Cash and short-term deposits

Netto UK Ltd. has handed in final accounts in liquidation of the company in December 2019, and the company will be dissolved in 2020.           Cost Balance at 1 January         424         424           Balance at 31 December         424         424           Value adjustments         424         424           Balance at 1 January         424         420           Dividends         1         3           Profit/loss for the year         1         1           Balance at 31 December         424         424           Carrying amount at 31 December         -         -         -           Carrying amount at 31 December         Share of issued share capital and voting rights         Principal place of business and country of incorporation           Netto UK Ltd.         50 %         Wakefield, the UK           Carrying amount at 31 December           Share of issued share capital and voting rights         Principal place of business and country of incorporation           Netto UK Ltd.         50 %         Wakefield, the UK           Carrying amount at 31 December         Earrying amount at 31 December         Earrying amount at 32 December         Earrying amount at 34 December         Earrying at 32 December         Earrying at 32 December         Earrying at 32 December         Earrying at 32 December<				-	2019	2018
Cost   Balance at 1 January   424   426	15 Investments in joint ventures					
Balance at 1 January         424         424           Balance at 31 December         424         424           Value adjustments         424         420           Balance at 1 January         -424         -420           Dividends         -1         -3           Profit/loss for the year         -1         -1           Balance at 31 December         -2424         -424           Carrying amount at 31 December        2        2           Specification of investments in joint ventures:         Share of issued share capital and voting rights         Principal place of business and country of incorporation           Netto UK Ltd.         50%         Wakefield, the UK           Timencial assets and financial liabilities         English and voting rights         Eagry and place of business and country of incorporation           Timencial assets comprise the following:         Eagry and place of business and country of incorporation           Trade receivables         2019         2018         2019         2018           Trade receivables         120         125         120         125           Other receivables         433         416         433         416           Derivatives not designated as hedging instruments of the fo		dation of the co	ompany in De	cember 2019,	and the compa	any will be
Value adjustments         424 420           Balance at 1 January         -424 -420           Dividends         -1 3           Profit/Joss for the year         1 1 -1           Balance at 31 December         -424 -424           Carrying amount at 31 December					424	424
Balance at 1 January         -424	Balance at 31 December			-	424	424
Profit/loss for the year   1	Balance at 1 January					
Carrying amount at 31 December  Specification of investments in joint ventures:  Share of issued share capital and voting rights  Netto UK Ltd.  So Wakefield, the UK  Financial assets and financial liabilities  Financial assets comprise the following:  Carrying amount  Carrying amount  Carrying amount  Fair value  2019  2018  2019  2018  Trade receivables  Trade receivables  Other receivables  433  416  433  416  433  416  Contributives not designated as hedging instruments of the current financial assets  10  10  11  11  11  11  11  11  11  1						
Specification of investments in joint ventures:    Share of issued share capital and voting rights   Principal place of business and country of incorporation	Balance at 31 December			- -	-424	-424
	Carrying amount at 31 December			<u>-</u>		
Financial assets comprise the following:			oting rights	Principal pla	of ir	corporation
Carrying amount         Fair value           2019         2018         2019         2018           Trade receivables         120         125         120         125           Other receivables         433         416         433         416           Derivatives not designated as hedging instruments Other current financial assets         -         1         -         1           Other current financial assets         10         -         10         -	16 Financial assets and financial liabilities					
Trade receivables 120 125 120 125  Other receivables 433 416 433 416  Derivatives not designated as hedging instruments - 1 - 1 Other current financial assets 10 - 10 -	Financial assets comprise the following:		Carrying	amount	Fair va	ilue
Other receivables433416433416Derivatives not designated as hedging instruments-1-1Other current financial assets10-10-			2019	2018	2019	2018
Derivatives not designated as hedging instruments - 1 - 1 Other current financial assets 10 - 10 -	Trade receivables		120	125	120	125
Other current financial assets 10 - 10 -	Other receivables		433	416	433	416
Other current financial assets 10 1 10 1		S	10	1		1
	Other current financial assets		10	1	10	1

2,804 3,340 2,804 3,340

1,687 1,489 1,687 1,489

DKK million

# 16 Financial assets and financial liabilities - continued

Financial liabilities comprise the following:

,	Carrying amount		Fair value		
	2019	2018	2019	2018	
Mortgage loans - non-current Mortgage loans - current	7,649 79	10,238 148	7,749 79	10,379 148	
Mortgage loans	7,728	10,386	7,828	10,527	
Bank loans - current	1	4	1	4	
Bank loans	1	4	1	4	
Lease liabilities - non-current Lease liabilities - current	5,245 577	NA NA			
Lease liabilities	5,822	NA			
Obligations under finance leases Derivatives designated as hedging instruments (cash flow	NA	3	NA	3	
hedges)	334	265	334	265	
Other non-current financial liabilities	10	7	10	7	
Other non-current financial liabilities	344	275	344	275	
Payables to entities with controlling influence Payables to entities with significant influence Obligations under finance leases	14 501 NA	414 3	14 501 NA	- 414 3	
Derivatives not designated as hedging instruments  Derivatives designated as hedging instruments (cash flow	3	1	3	1	
hedges) Other current financial liabilities	109	99 9	109	99 9	
Other current financial liabilities	627	526	627	526	
Trade payables	11,259	11,854	11,259	11,854	
Other payables - non-current Other payables - current	225 2,399	- 2,749	225 2,399	- 2,749	
	2,624	2,749	2,624	2,749	
Other payables	2,024	2,749	2,024	2,749	

DKK million

		2019	2018
16	Financial assets and financial liabilities - continued		
	Financial instruments by category		
	Financial assets at amortised cost:		
	Trade receivables	120	125
	Other receivables	433	416
	Other financial assets excluding derivatives	10	-
	Cash and short-term deposits	1,687	1,489
	Financial assets at fair value through profit or loss:		
	Derivatives not designated as hedging instruments	-	1
	Securities	2,804	3,340
	Financial liabilities measured at amortised cost:		
	Mortgage loans	7,728	10,386
	Lease liability	5,822	NA
	Bank loans	1	4
	Other financial liabilities excluding derivatives	525	436
	Trade payables	11,259	11,854
	Other payables	2,624	2,749
	Financial liabilities at fair value through profit or loss:		
	Derivatives not designated as hedging instruments	3	1
	Financial liabilities at fair value through other comprehensive income:		
	Derivatives designated as hedging instruments (cash flow hedges)	443	364

Derivatives not designed as hedging instruments reflect the positive or negative change in fair value of the foreign exchange forward contracts that are not designated in hedge relationships, but are, nevertheless, intended to reduce the level of foreign currency risk.

Financial assets at fair value through profit or loss include investments in listed Danish mortgage bonds. Fair values of the bonds are determined by reference to published price quotations in an active market.

Derivatives designed as hedging instruments reflect the negative change in fair value of the interest rate swaps, designated as cash flow hedges to hedge interest rate risk in CIBOR-based mortgage loans.

DKK million

#### 16 Financial assets and financial liabilities - continued

### Financial liabilities: Interest-bearing mortgage loans including hedges

Overview of borrowings by interest rate levels (including the effect of related interest rate swaps):

		Nex	t interest rate f	ixing
	Carrying	Within 1		After 5
31 December 2019	amount	year	1 to 5 years	years
0 - 2 %	6,541	262	4,100	2,179
2 - 4 %	1,187			1,187
Total	7,728	262	4,100	3,366
Of which:				
Bearing fixed interests	97 %			
Bearing floating interests	3 %			
		Nex	t interest rate f	ixing
	Carrying	<i>Nex</i> Within 1	t interest rate f	ixing After 5
31 December 2018	Carrying amount		t interest rate f	=
	amount	Within 1 year	1 to 5 years	After 5 years
0 - 2 %	9,169	Within 1		After 5 years 5,535
	amount	Within 1 year	1 to 5 years	After 5 years
0 - 2 %	9,169	Within 1 year	1 to 5 years	After 5 years 5,535
0 - 2 % 2 - 4 %	9,169 1,217	1,334	2,300	After 5 years 5,535 1,217
0 - 2 % 2 - 4 % Total	9,169 1,217	1,334	2,300	After 5 years 5,535 1,217

## Hedging activities and derivatives

Salling Group is exposed to certain risks relating to its ongoing business operations. The primary risks managed using derivative instruments are foreign currency risk and interest rate risk. The Group's risk management strategy and how it is applied to manage risk is explained below.

## Derivatives not designated as hedging instruments

Salling Group uses foreign currency-denominated forward contracts to manage some of its transaction exposures and intercompany balances. The foreign exchange forward contracts are not designated as cash flow hedging instruments and are typically entered into for periods of up to 3 months.

## Derivatives designated as hedging instruments (cash flow hedges)

The hedged item is the highly probable interest rate payment on the Group's mortgage loan portfolio. The loan portfolio has been hedged in layers, where each layer is hedged by a single interest rate swap. The hedged item and the hedging instrument are identical in respect of the critical terms. To illustrate the robustness of the hedge relationship, a regression analysis using historical monthly swap rate, CIBOR and bond price data for a rolling 5 year period is performed. Hedge ineffectiveness can arise from:

- Unexpected changes to the size of hedged items from sale of properties with repayment of related mortgage loans,
- Counterparties not fulfilling their contractual obligations,
- Refinancing of underlying mortgage bonds, if known critical terms should be changed.

DKK million

#### 16 Financial assets and financial liabilities - continued

31 December 2019	Notional amount	Carrying amount	Line item in the statement of financial position
CIBOR-based mortgage loans (hedged items)	6,217	6,217	Mortgage loans Other non-current and
Interest rate swap contracts (active)	5,900	346	current financial liabilities Other non-current and
Interest rate swap contracts (forward-starting)	1,300	97	current financial liabilities
31 December 2018	Notional amount	Carrying amount	Line item in the statement of financial position
CIBOR-based mortgage loans (hedged items)	6,278	6,278	Mortgage loans Other non-current and
Interest rate swap contracts (active)	5,900	216	current financial liabilities Other non-current and
Interest rate swap contracts (forward-starting)	2,800	148	current financial liabilities

The hedged cash flows are expected to occur and affect the income statement during the coming 10 years. During the coming year DKK -109 million is expected to affect profit before tax (DKK -99 million in 2018), during 1 - 5 years DKK -308 million is expected to affect profit before tax (DKK -258 million in 2018), and after 5 years DKK -26 million is expected to affect profit before tax (DKK -7 million in 2018).

The effective portion of the change in the fair value of the interest rate swaps is recognised in other comprehensive income, while any ineffective portion is recognised immediately in the income statement. The amount accumulated in other comprehensive income is reclassified to the income statement as a reclassification adjustment in the same period or periods during which the hedged cash flows affect the income statement. There was no ineffectiveness recognised in 2019 or 2018.

#### Fair value

For cash and short-term deposits, trade receivables and payables, other receivables and payables and other short-term receivables and payables the carrying amount is a reasonable approximation of fair value, largely due to the short-term maturities of the financial instruments.

Cash flow hedges and other derivatives not defined as hedges are valued using valuation techniques, which are based on market observable inputs, and thereby fall within level 2 of the fair value hierarchy. The most frequent applied valuation technique for interest rate swaps, i.e. a fixed rate swapped for a floating rate, is determining the present value of the fixed leg and the floating leg using a relevant swap curve.

The fair value of securities is derived from quoted market prices in active markets, and falls within level 1 of the fair value hierarchy.

The fair value of mortgage loans is derived from quoted market prices in active markets, and falls within level 1 of the fair value hierarchy. Fair value of the remaining borrowing items falls within level 2 of the fair value hierarchy and is calculated on the basis of discounted interests and instalments.

DKK million

#### 16 Financial assets and financial liabilities - continued

## Risks arising from financial instruments

The Group's main risks are market risks relating to fluctuations in foreign exchange rates and interest rates, liquidity risk relating to the availability of funds to support business needs and credit risk relating to the undesirable event of a default among the Group's financial counterparties. There has been no structural changes in the Group's risk exposure or risks compared to 2018. The policies for managing risk are explained below.

The overall framework for financial risk management is set out in Salling Group A/S' financial policy approved by the Board of Directors. The objective of the financial policy and the independent controls, that are established, is to minimize the potential adverse impact on the Group's financial performance. The financial policy is reviewed and updated on a regular basis. Salling Group A/S has a centralised management of financial risks undertaken by Group Treasury.

In accordance with policies, Group Treasury uses derivative financial instruments with the purpose of hedging exposures related to the Group's operations and its source of financing. All derivative activities for risk management purposes are carried out by specialists that have the appropriate skills, experience and supervision. It is the Group's policy to minimize the potential adverse impact on the Group's financial performance and protect the Group against negative impact of market risks. Group Treasury has primarily used forward contracts to hedge foreign exchange exposures and interest rate swaps to hedge interest rate exposures. Treasury transactions and hedging activities are recognised in a Treasury management system with a high degree of system integration, control and automation of processes on treasury transactions.

#### Market risk

Market risk is the risk that the fair value of or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risks such as commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits, debt, fixed income investments and derivative financial instruments.

The sensitivity analysis in the following sections relate to the positions as at 31 December 2019 and 2018. The sensitivity analyses have been prepared on the basis that the amount of net debt, the ratio of fixed to floating interest rates of the debt and derivatives and the proportion of financial instruments in foreign currencies are all constant and on the basis of the hedge designations in place 31 December.

#### Currency risks

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rate relates primarily to the Group's operating activities and the Group's net investments in foreign subsidiaries. The framework for hedging guidelines and risk mandate is covered by the FX risk management policy.

The majority of purchases of goods for resale made by the Group are denominated in the parent company's functional currency DKK. However, some trade purchases are made in other currencies, primarily EUR and USD. It is the Group's policy to hedge known purchase orders in specific material currencies. Presently, USD is assessed to be a material currency, and purchase orders in USD are hedged. Purchase orders in other currencies are considered immaterial, and are therefore not hedged.

Hedge accounting has not been used regarding the hedging of purchase orders. In other words, changes in the fair value of the hedging instruments are recognised in the income statement on a continuous basis, which can result in timing discrepancies.

DKK million

### 16 Financial assets and financial liabilities - continued

Material committed and uncommitted investments in foreign currency can be hedged. Hedge accounting is not used regarding such hedges.

According to the FX risk management policy, cash positions (internal and external) are hedged. According to the policy exposures in EUR need not be hedged.

The Group's net currency exposure is the basis for determining the Group's risk. The hedging principles determine the risk neutral position (fully hedged) in regards of foreign exchange exposures. Deviations from the risk neutral position are summarised in an absolute VaR-based risk figure covering the various currency exposures. The foreign exchange exposures and the VaR-based risk figure are monitored and controlled on a daily basis, thereby securing compliance with thresholds and policies.

The following overview illustrates the effect on the consolidated income statement and the consolidated equity that would result, at the balance sheet date, from changes in currency exchange rates that are reasonable possible for material currencies:

31 December 2019	EUR/DKK	GBP/DKK	PLN/DKK	SEK/DKK	USD/DKK
Financial assets	83	8	422	15	14
Financial liabilities	-862	-	-	-	-
Known USD purchase orders					-561
Net exposures before derivatives	-779	8	422	15	-547
Derivatives	-448		-228		307
Net exposures after derivatives	-1,227	8	194	15	-240
The net exposures relate to: Hedging of expected commercial cash flows					
where hedge accounting is not used	-1,227	8	194	15	-240
Applied sensitivity	1 %	5 %	5 %	5 %	5 %
Impact on the consolidated income statement	-12		10	1	-12
31 December 2018	EUR/DKK	GBP/DKK	PLN/DKK	SEK/DKK	USD/DKK
Financial assets	45	11	426	136	3
Financial liabilities	-1,151	-	-	-	-
Known USD purchase orders					-577
Net exposures before derivatives	-1,106	11	426	136	-574
Derivatives	-448		-174		378
Net exposures after derivatives	-1,554	11	252	136	-196
The net exposures relate to:					
Hedging of expected commercial cash flows					
where hedge accounting is not used	-1,554	11	252	136	-196
Applied sensitivity	1%	5 %	5 %	5 %	5 %
Impact on the consolidated income statement	-16	1	13	7	-10

DKK million

#### 16 Financial assets and financial liabilities - continued

The sensitivity analysis only includes currency exposures arising from financial instruments. The applied change in the exchange rates is based on historical currency fluctuations. A decrease in the foreign currencies would have the opposite effect as the impact shown in the above overview.

#### Interest rate risks

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to risk of changes in market interest rates relates primarily to Group's mortgage loan financing and its bond holdings. It is the Group's policy to limit fluctuations in interest rate expenses, and maintain a relative high degree of certainty for future interest payments. This is obtained through a diversified loan portfolio, consisting of both fixed and floating rate mortgage loans in combination with interest rate hedges. The hedged loan portfolio is actively managed by Group Treasury reflecting ongoing risk assessment and expectations for the future development in interest rates.

Having a longer-term perspective for the mortgage loan portfolio, it is the Group policy to keep an overall duration target for the mortgage loan portfolio in the range of 4 to 8. The potential impact on the equity ratio will be considered and controlled by balancing the maturity of the hedging instruments.

As at 31 December 2019, after taking into account the effect of interest rate swaps, approximately 97 % of the Group's mortgage loan portfolio are at a fixed rate, compared to 87 % as at 31 December 2018.

A general increase of 1 %-point in interest rates is estimated, all other things being equal, to affect profit before tax by DKK -31 million (DKK -26 million in 2018), and pre-tax equity by DKK 188 million (DKK 226 million in 2018). The direct impact on pre-tax equity is due to changes in the fair value of the interest rate swaps.

Sensitivity analysis based on a 1 %-point increase in interest rates:

31 December 2019	Carrying amount	Sensitivity	Profit before tax	Pre-tax equity
Securities	2,804	1 %	-25	-25
Other financial assets	10	1 %	-	-
Mortgage loans	7,728	1 %	-38	-38
Derivatives	443	1 %	35	254
Other financial liabilities	515	1 %	-3	-3
Impact			-31	188
24.5	Carrying		Profit	Pre-tax
31 December 2018	amount	Sensitivity	before tax	equity
Securities	3,340	1 %	-11	-11
Mortgage loans	10,386	1 %	-47	-47
Derivatives	364	1 %	35	287
Other financial liabilities	414	1 %	-3	-3
Impact		_	-26	226

The sensitivity analysis has been prepared on the basis of the amount of net debt, the ratio of fixed to floating interest rate of the debt and the interest rate swap portfolio in place as at 31 December.

DKK million

#### 16 Financial assets and financial liabilities - continued

For receivables from and payables to entities with significant influence and other current financial assets interest rates are fixed based on the relevant interbank rate with a debit or credit margin. Other receivables or payables are not interest-bearing if they are paid when due.

### Liquidity risks

Liquidity risk is the risk that the Group will not be able to settle its financial liabilities when they fall due.

The Group ensures liquidity through flexibility and diversification of borrowing, maturity and renegotiation time points, as well as counterparts. Flexibility in cash resources ensures that the Group can act appropriately in case of unforeseen changes in liquidity. The liquidity reserves consist of cash, securities and undrawn credit facilities. The Group currently has no covenants. The Group assesses the liquidity risk to be low.

The Group uses Supply Chain Financing (SCF) to strengthen its financial position. SCF is based on a three-way relationship between Salling Group, a given supplier and the syndication banks facilitating the SCF program. As at 31 December 2019 the Group has utilised the SCF facility by DKK 5.9 billion (DKK 6.9 billion in 2018).

The overview below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted payments. The undiscounted cash flows differ from both the carrying value and the fair value. Floating rate interest is estimated using the prevailing rate at the balance sheet date.

	Within 1		After 5
31 December 2019	year	1 to 5 years	years
Mortgage loans	139	773	7,915
Lease liabilities	822	3,005	3,695
Bank loans	1	-	-
Trade and other payables	14,173	235	-
Derivatives	110	365	47
Total	15,245	4,378	11,657
	Within 1		After 5
31 December 2018	year	1 to 5 years	years
Mortgage loans	2,091	1,091	10,893
Bank loans	4	-	-
Obligations under finance leases	4	4	-
Trade and other payables	15,026	7	-
Derivatives	100	398	93
Total	17,225	1,500	10,986

#### Credit risks

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

DKK million

2019 2018

#### 16 Financial assets and financial liabilities - continued

The Group prepares credit ratings of customers and counterparties on a regular basis. Credit risks are managed on the basis of internal credit ratings and credit lines for customers and financial counterparties. The credit lines are determined on the basis of the customers' and counterparties' creditworthiness and local market risks. Counterparty credit lines are reviewed on an ongoing basis and may be updated throughtout the year subject to approval of management. Limits are set to minimise the concentration of risks and therefore mitigate financial loss through counterparty's potential failure to make payments.

The Group is exposed to credit risks from trade and other receivables, balances with banks in the form of deposits and other financial instruments. The majority of the Group's sales are made in cash, and therefore, the credit risks are very low. The Group reduces its credit risks with banks by only doing business with banks with high credit ratings. Moreover, excess liquidity is deposited with banks or placed in liquid government and mortgage bonds with a rating of minimum Aa2. The overall duration of Salling Group's bond portfolio will typically be low, currently 1.4.

The table below summarises the ageing analysis of trade receivables:

Not due	91	83
< 30 days past due	23	23
30 to 90 days past due	3	11
90 to 180 days past due	1	7
> 180 days past due	2	1
Total	120	125

The Group recognises an allowance for impairment of receivables. The entire allowance for impairment of receivables relates to trade receivables, as the allowance regarding any other financial assets is immaterial. An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due, and a provision is recognised for not due receivables as well as past due receivables. As at the 31 December 2019 the provision amounts to DKK 6 million (31 December 2018: DKK 7 million), and is thus immaterial for the financial statements. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets. The Group does not hold collateral or other forms of credit insurance as security. The Group assesses the concentration of risk with respect to receivables as low.

## Changes in assets and liabilities arising from financing activities

				31
	1 January			December
2019	2019	Cash flows	Other	2019
				_
Mortgage loans	10,386	-2,658	-	7,728
Lease liabilities	6	-512	6,328	5,822
Other financial liabilities excluding derivatives	430	101	-6	525
Other financial assets excluding derivatives			-10	-10
Total assets and liabilities from financing activities	10,822	-3,069	6,312	14,065

DKK million

17

# 16 Financial assets and financial liabilities - continued

Closing balance at 31 December

2018	1 January 2018	Cash flows	Other	31 December 2018
Mortgage loans	12,260	-1,874	-	10,386
Obligations under finance leases	7	-1	-	6
Other financial liabilities excluding derivatives	354	80	-4	430
Other financial assets excluding derivatives		8		
Total assets and liabilities from financing activities	12,613	-1,787	-4	10,822
7 Deferred tax				
Specification of deferred tax				
	Consolidat	ed income	Consolidated s	tatement of
	state	ment	financial p	oosition
	2019	2018	2019	2018
Intangible assets	9	3	-200	-209
Property, plant and equipment	-17	-53	-405	-388
Investment property	-2	-1	7	9
Financial assets	-3	2	-	2
Other assets	-	-3	-3	-3
Provisions Other liabilities	1 -5	-2 -8	90 60	87 66
Tax loss carryforward	-5 -	-8 -21	60	66 43
Leases	36	-21	36	45
Other	-31	4	-20	11
Deferred tax expense / Net deferred tax	-12	-79	-435	-382
Deferred tax is recognised in the consolidated statement of				
	,			
Deferred tax assets			25	92
Deferred tax liabilities			-460	-474
Net deferred tax			-435	-382
Reconciliation of net deferred tax				
Opening balance at 1 January			-382	-302
Foreign currency translation adjustments			-	-2
Adjustment of deferred tax recognised in the income state			-12	-79
Adjustment of deferred tax recognised in other comprehe	nsive income		2	1
Deferred tax related to discontinued operations			-43	-

-435 -382

DKK million

2019 2018

### 17 Deferred tax - continued

In the Group no unrecognised deferred tax asset exists as at 31 December 2019 (DKK 57 million in 2018, which was related to the discontinued operations). The deferred tax asset was unrecognised due to uncertainties regarding the future taxable profits against which the unused tax losses could be utilised. In Netto Marknad AB a deferred tax asset of DKK 43 million was recognised as at 31 December 2018 and when the company was sold during June 2019. Netto Marknad AB suffered a loss in 2018.

#### 18 Inventories

Goods held for resale	4,852	4,714
Consumables	59	44
Total inventories	4,911	4,758

In the income statement as part of cost of sales an income of DKK 1 million have been recognised regarding write-downs of inventories to net realisable value (an income of DKK 1 million in 2018).

#### 19 Assets classified as held for sale

The major classes of assets classified as held for sale as at 31 December are as follows:

Land and buildings	14	7
Assets classified as held for sale	14	7

The property classified as held for sale is recognised at carrying amount because the fair value less costs to sell of the property is higher than the carrying amount.

### 20 Pensions

The Group has entered into pension schemes and similar arrangements with most of the Group's employees. The majority of the Group's pension schemes are defined contribution plans. For a few former employees and some members of the founder's family defined benefit plans exist. The defined benefit plans are lifelong. The defined benefit plans guarantee fixed amounts per year adjusted for price inflation, and the plans are fully unfunded.

Changes in the present value of the defined benefit obligation:

Defined benefit obligation at 1 January	275	285
Interest expenses recognised as part of staff expenses	1	1
Actuarial gains / losses, demographic assumptions	-3	6
Actuarial gains / losses, financial assumptions	11	-4
Actuarial gains / losses, experience adjustments	2	2
Payments from the plan	-15	-15
Defined benefit obligation at 31 December	271	275

DKK million

		2019	2018
20	Pensions - continued		
	The following significant actuarial assumptions are applied:		
	Discount rate (%)	-0.2 %	0.2 %
	Price inflation (%)	1.3 %	1.4 %
	Life expectations are based on the Danish FSA's longevity benchmarks for the individual fin	ancial years.	
	A quantitative sensitivity analysis for the significant actuarial assumptions is shown below:		
	Discount rate:		
	Increase of 0.5 % point	-13	-14
	Decrease of 0.5 % point	15	15
	Price inflation:		
	Increase of 0.5 % point	14	15
	Decrease of 0.5 % point	-13	-14

The sensitivity analyses are based on a change in a significant assumption, keeping all other assumptions constant. The sensitivity analyses may not be representative of an actual change in the defined benefit obligation as it is unlikely that changes in assumptions would occur in isolation of one another.

No contributions will be made to the plans in the future. The average duration of the defined benefit obligation as at 31 December 2019 is 31 years (32 years in 2018). DKK 15 million is expected to be paid from the plans in 2020.

### 21 Provisions

2018:	Onerous			
	contracts	Insurance	Other	Total
Balance at 1 January 2018	165	123	54	342
Provisions made during the year	26	16	12	54
Provisions utilised during the year	-23	-18	-6	-47
Reversals during the year	-53		-11	-64
Balance at 31 December 2018	115	121	49	285
Current	43	29	15	87
Non-current	72	92	34	198
Balance at 31 December 2018	115	121	49	285

DKK million

#### 21 Provisions - continued

2019:	Onerous contracts	Insurance	Other	Total
Balance at 1 January 2019	115	121	49	285
Reclassified to right-of-use assets	-115	-	-	-115
Provisions made during the year	-	44	6	50
Provisions utilised during the year	-	-25	-8	-33
Reversals during the year		-12	-3	-15
Balance at 31 December 2019		128	44	172
Current	-	21	11	32
Non-current		107	33	140
Balance at 31 December 2019		128	44	172

The provision for onerous contacts, if any, comprises provision for lease contracts for short-term leases and leases of low value assets, in which the unavoidable costs of meeting the obligations under the contracts exceed the economic benefits expected to be received under them (in 2018 all operating lease contracts are included). The provision is calculated as the least net cost of exiting from the contracts, which is the lower of the cost of fulfilling the contracts and any compensation or penalties arising from failure to fulfil them, and DKK 0 million is expected to fall due after more than 5 years (DKK 24 million in 2018).

The insurance provision comprises the estimated expenditure based on actuarial calculations that the Group expects to incur. The insurance provision is based on insured events that have taken place before year end. The estimate includes the direct and indirect amounts that the Group expects to pay to settle the outstanding claims. The provision is discounted based on estimates of the payment period, and DKK 56 million is expected to fall due after more than 5 years (DKK 42 million in 2018).

Other provisions comprise a provision for warranties, a provision for jubilee benefits and a provision for pending lawsuits. The warranty provision is recognised upon a sale of a product for which the Group is liable for future warranty costs. Initial recognition is based on historical experience. The existing provision will expire in 2032. The provision for jubilee benefits concerns the Danish employees, and is estimated based on the expected jubilees for current employees. Of the provision DKK 16 million is expected to fall due after more than 5 years (DKK 16 million in 2018). No further information is provided regarding the provision for pending lawsuits as the information might harm the Group's position.

		2019	2018
22	Adjustments		
	Financial income	-44	-57
	Financial expenses	610	311
	Amortisation and impairment of intangible assets	232	206
	Depreciation and impairment of property, plant and equipment	967	956
	Depreciation and impairment of right-of-use assets	661	-
	Depreciation and impairment of investment property	6	12
	Gain/loss on sale of non-current assets, etc., net	19	-75
	Share of profit of joint ventures, net of tax	-1	1
	Other adjustments	-8	-69
	Adjustments	2,442	1,285

		2019	2018
23	Change in working capital		
	Change in trade and other receivables and prepayments Change in inventories	-102 -417	53 105
	Change in trade and other payables	15	1,220
	Change in working capital	-504	1,378
	Change in working capital	-304	1,378
24	Acquisition of subsidiaries, net of cash received		
	For a description of the acquisition of subsidiaries please refer to note 29.		
	Cash paid relating to the purchase of an additional 10 % of the shares in Skagenfood A/S (previously recognised as put option liability)	-9	_
	Net cash flow on acquisition	-9	
25	Sale of subsidiaries, net of cash sold		
	Land and buildings	953	-
	Fixtures and fittings, tools and equipment	99	-
	Leasehold improvements	34	-
	Right-of-use assets: Land and buildings	135	-
	Right-of-use assets: Fixtures and fittings, tools and equipment	3	-
	Deferred tax assets	43	-
	Inventory	262	-
	Income tax receivables	12	-
	Other receivables	14	-
	Prepayments Cash and bank halaness	12	-
	Cash and bank balances	60	
	Total assets	1,627	<u>-</u>
	Lease liabilities	149	-
	Other current financial liabilities	128	-
	Trade payables	563 1	-
	Income tax payable Other payables	152	-
	Total liabilities	993	
	Total net assets in the subsidiaries	634	<u>-</u>
	Cash	1,761	
	Total consideration received	1,761	
	Net cash sold with the subsidiaries	-60	-
	Cash received	1,761	-
	Cost incurred related to the sale of the subsidiaries	-18	
	Net cash flow on sale	1,683	

DKK million

	2019	2018
26 Cash and cash equivalents		
Cash and bank balances	1,687	1,489
Current liabilities - bank loans		-4
Cash and cash equivalents available to the Group	1,686	1,485

## 27 Contingent liabilities and other financial commitments

From 1 January 2019 the Group recognises right-of-use assets for the leases, except for short-term leases and leases of low value assets. Please refer to note 2 and note 13 for further information.

The below information about the Group as lessee is provided in accordance with the previous disclosure requirements regarding leases (IAS 17).

### Operating leases, the Group is lessee

In 2018 the Group has entered into operating leases with external parties regarding a number of stores, warehouses and some operational equipment. The leases has terms of between 1 month and 60 years. Under some of the leases the Group has the option to continue the lease of the assets beyond the agreed upon lease terms. The lease arrangements imposes no restrictions on the Group.

Future minimum rentals payable under non-cancellable operating leases are as follows:

Within 1 year  1 to 5 years  After 5 years	722 1,753 1,737
Total	4,212
Future minimum sublease payments expected to be received under non-cancellable subleases	198
Minimum lease payments recognised as operating lease expenses	713
Sublease payments recognised as a reduction of operating lease expenses	74

In 2018 the Group has also entered into a number of operating leases with terms of up to 17 years with entities with significant influence over the Group, in which the future minimum rentals payable amount to DKK 401 million. Minimum lease payments recognised as an operating lease expense amount to DKK 27 million.

### Finance leases, the Group is lessee

In 2018 the Group's finance leases consist of leases of a number of cars in the Polish subsidiary. The Group's obligations under finance leases are secured by the lessor's title to the leased assets. Future minimum lease payments under finance leases, together with the present value of the net minimum lease payments are as follows:

DKK million

		2018	
27	Contingent liabilities and other financial commitments - continued		
		Minimum	Present value of
		payments	payments
	Within 1 year	4	3
	1 to 5 years	4	3
	Total	8	6

The difference between the minimum payments and the present value of payments represents the finance charges.

## Operating leases, the Group is lessor

The Group leases a number of properties, shops and flats as operating leases to external parties. The leases have terms of between 1 month and 22 years. Under some of the leases the external parties have the option to continue the lease of the assets beyond the agreed upon lease terms.

Future minimum rentals receivable under non-cancellable operating leases are as follows:

	2019	2018
Within 1 year	184	187
1 to 5 years	285	283
After 5 years	116	122
Total	585	592

## Other contingent liabilities and financial commitments

The Group has entered into contractual commitments regarding acquisition and construction of property, plant and equipment of a total of DKK 1,102 million (DKK 943 million in 2018).

The Group has entered into contractual commitments regarding acquisition of intangible assets of a total of DKK 12 million (DKK 11 million in 2018).

As security for mortgage loans, land and buildings with a carrying amount of DKK 6,024 million have been provided as collateral (DKK 7,111 million in 2018).

Companies in the Group are part of the joint registration with F. Salling Invest A/S regarding payment of VAT, PAYE taxes etc. and are thus jointly liable for the total liability of DKK 564 million at 31 December 2019 (DKK 545 million in 2018).

DKK million

2019 2018

3

1

## 27 Contingent liabilities and other financial commitments - continued

The Danish companies in the Købmand Herman Sallings Fond Group are jointly taxed. As jointly taxed companies, which are not wholly owned, the companies in the Salling Group A/S subgroup have limited and subsidiary liability for Danish corporation taxes and withholding taxes on dividends, interest and royalties within the joint taxation group. However, Salling Group A/S' subsidiaries have joint and several unlimited liability for Danish corporation taxes and withholding taxes on dividends, interest and royalties within the Salling Group A/S subgroup. The total net taxes payable to the Danish Central Tax Administration by the companies included in the joint taxation is disclosed in the annual report of the administration company (F. Salling Holding A/S, CVR no. 41 94 01 15). Any subsequent corrections of the taxable income subject to joint taxation or withholding taxes on dividends etc. may entail that the companies' liability will increase.

Guarantees of DKK 248 million have been provided to credit institutions regarding related parties' mortgage loans (DKK 262 million in 2018).

### 28 Related party disclosures

Dividends received

Transactions between Salling Group A/S and its subsidiaries have been eliminated in the consolidated financial statements and are not disclosed in this note.

All related party transactions take place at an arm's length basis. The following related party transactions were carried out with related parties:

Entities with controlling or significant influence over the Group:

Sales of services	2	2
Lease payments	-28	-27
Interests paid	-1	-1
Dividends paid	-200	-200
Donations from Købmand Herman Sallings Fond	10	11
Joint ventures:		

All outstanding balances with related parties as at 31 December are presented in note 16. All outstanding balances carry interest and are to be settled in cash within 1 year unless otherwise specified in note 16.

None of the outstanding balances are secured, and no provisions are held against the balances as at 31 December (DKK 0 in 2018). No expense has been recognised in 2019 or 2018 for bad or doubtful debts.

DKK million

### 28 Related party disclosures - continued

#### Key management personnel

Key management personnel includes the Board of Directors, the Executive Board and other executive employees. During 2019 other executive employees have comprised a total of 10 persons. At year end 2019 8 of these were still employed. For 2018 other executive employees comprised 9 persons throughout the year. The key management personnel remuneration is shown below:

Short-term employee benefits	70	69
Post-employment benefits - defined contribution plans	3	4
Other long-term benefits	14	3
Termination benefits	4	
Total remuneration	91	76

### Short term bonus plan

The Executive Board and other executive employees participate in short term bonus plans, in which the bonus is dependent on profit for the year and other conditions.

### Long term incentive plan

For the periods 2017 - 2019, 2018 - 2020 and 2019 - 2021 long term incentive plans have been granted to the Executive Board and other executive employees. The estimated provision expensed in 2019 amounts to DKK 14 million (DKK 3 million in 2018).

The total remuneration of the Board of Directors and the Executive Board amounts to DKK 31 million (DKK 25 million in 2018).

### 29 Business combinations

During 2019 no business combinations have taken place. As at 1 January 2018 Salling Group A/S merged with the subsidiary F. Salling A/S. The merger did not affect the consolidated financial statements.

During 2017 Salling Group A/S acquired controlling interests in Skagenfood A/S. Salling Group A/S acquired 80 % of the issued share capital and voting rights in the company. Skagenfood A/S was acquired 21 June 2017.

Skagenfood A/S is one of the main players in Denmark regarding sale of meal boxes, and Salling Group intents to continue running Skagenfood A/S along side the Group's other online-activities. The purchase consideration transferred consisted of cash. Salling Group A/S entered into a contractual commitment to purchase the remaining 20 % of the shares in Skagenfood A/S. The founders of the company held put options that allowed them to sell the remaining shares at prices dependent on the development of the company. The put options could be exercised in 2019 and 2023. During 2019 the first put option was exercised and an additional 10 % of Skagenfood A/S was acquired.

The remaining put option is treated according to the anticipated acquisition method, according to which the non-controlling interests that are comprised by the put options are considered to be purchased at the point in time where the put options are written. Thus, no non-controlling interests are recognised in the income statement, the statement of other comprehensive income or the equity regarding the comprised non-controlling interests. The remaining put option is recognised at DKK 10 million as at 31 December 2019 (DKK 7 million in 2018).

DKK million

#### 30 Capital management

The Group manages its capital to ensure that the entities in the Group will be able to continue as going concerns while maximising the return to the shareholders through the optimisation of the debt and equity balance. For the purpose of the Group's capital management, capital includes total equity.

The Group manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders or issue new shares.

The Group has no covenants in relation to bank facilities or other financing activities, hence as at 31 December 2018 or 2019 no covenants exist.

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2019 and 2018.

### 31 Events after the reporting period

No subsequent events have occurred that affect the annual report for 2019. The current Covid-19 crisis has no effect on the annual report for 2019 and is also not expected to have any material impact on the result for 2020.

### 32 Standards issued but not yet effective

The new and amended standards IFRS 17 Insurance Contracts, Amendments to IFRS 3: Definition of a Business, Amendments to IAS 1 and IAS 8: Definition of Material, Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture and the Revised Conceptual Framework for Financial Reporting have been issued, but are not yet effective. The Group plans to adopt the new standards on the required effective dates. Overall the Group expects no significant impact on its statement of financial position and equity of the standards.

# Parent company income statement

Notes	2019	2018 *
Revenue from contracts with customers Other revenue	42,447 254	41,769 200
4 Total revenue Cost of sales	42,701 -29,722	41,969 -29,539
Gross profit  5 Staff expenses  External expenses	12,979 -6,023 -3,492	12,430 -5,737 -5,056
Operating profit before depreciation, amortisation and impairment losses (EBITDA)  Depreciation and amortisation Impairment losses, net Net gain/loss on disposal of property, plant and equipment and intangible assets	3,464 -1,958 32 -8	1,637 -658 -2
Operating profit (EBIT)  Share of profit/loss from subsidiaries, net of tax  Share of profit/loss from joint ventures, net of tax  Financial income  Financial expenses	1,530 787 1 62 -886	978 697 -1 84 -140
Profit before tax 8 Income tax	1,494 -172	1,618 -205
Profit for the year from continuing operations  9 Profit/loss for the year from discontinued operations, net of tax	1,322 969	1,413 -46
Total profit for the year	2,291	1,367
Proposal for distribution of profit for the year: Proposed dividends Equity reserves Total profit for the year	200 2,091 2,291	200 1,167 1,367

<sup>\*)</sup> The 2018 figures have not been adjusted to reflect the changed accounting principles regarding leases.

# Parent company statement of other comprehensive income

Notes	-	2019	2018 *
	Profit for the year	2,291	1,367
	Other comprehensive income, net of income tax:		
	Items that will not be reclassified to the income statement:		
8	Remeasurement of defined benefit plans	-8	-3
		-8	-3
	Items that are or may be reclassified subsequently to the income statement:		
13, 14	Exchange differences on translating foreign operations  Exchange differences related to the disposal of discontinued	21	-112
12 14	operations	167	-
13, 14	Other comprehensive income to be reclassified in subsidiaries and joint ventures	-62	-23
		126	-135
	Other comprehensive income for the year, net of income tax	118	-138
	Total comprehensive income for the year	2,409	1,229

<sup>\*)</sup> The 2018 figures have not been adjusted to reflect the changed accounting principles regarding leases.

# Parent company statement of financial position

DKK million

# Assets

Notes	2019	2018 *
Non-current assets		
10 Intangible assets	02	02
Goodwill Software	92 841	92 961
Software development in progress	99	82
Brands	25	-
Other intangible assets	1	2
Total intangible assets	1,058	1,137
11 Property, plant and equipment		
Land and buildings	580	577
Fixtures and fittings, tools and equipment	1,430	1,372
Leasehold improvements	131	132
Assets under construction and prepayments	21	12
Total property, plant and equipment	2,162	2,093
12 Right-of-use assets		
Land and buildings	12,611	-
Fixtures and fittings, tools and equipment	75	
Total right-of use assets	12,686	<u>-</u>
Financial assets		
13 Investments in subsidiaries	10,568	11,066
<ul><li>14 Investments in joint ventures</li><li>15 Other non-current financial assets</li></ul>	-	-
	334	265
Total financial assets	10,902	11,331
Total non-current assets	26,808	14,561
Current assets		
16 Inventories	3,961	3,566
Receivables		
15 Trade receivables	85	105
Income tax receivables  15 Other receivables	26 294	54 222
Prepayments	45	29
15 Other current financial assets	829	510
Total receivables	1,279	920
15 Securities	2,517	3,043
15 Cash and short-term deposits	1,399	1,104
Total current assets	9,156	8,633
Total assets	35,964	23,194

# Parent company statement of financial position

DKK million

# **Equity and liabilities**

Notes		2019	2018 *
17	Equity		
	Share capital	524	524
	Reserve for net revaluation under the equity method	1,366	937
	Foreign currency translation reserve	-61	-249
	Development projects reserve	387	314
	Retained earnings	3,774	2,255
	Proposed dividends	200	200
	Total equity	6,190	3,981
	Liabilities		
	Non-current liabilities		
18	Pensions	271	275
19	Deferred tax liabilities	77	159
20	Provisions	32	257
15	Mortgage loans	455	1,147
12, 15	Lease liabilities	12,203	-
15	Other non-current financial liabilities	344	272
15	Other non-current payables	225	-
	Total non-current liabilities	13,607	2,110
	Current liabilities		
20	Provisions	10	31
15	Mortgage loans	4	37
,	Lease liabilities	1,025	-
15	Other current financial liabilities	3,492	5,213
15	Trade payables	9,432	9,495
15	Other payables	2,107	2,292
	Deferred income	97	35
	Total current liabilities	16,167	17,103
	Total liabilities	29,774	19,213
	Total equity and liabilities	35,964	23,194

<sup>\*)</sup> The 2018 figures have not been adjusted to reflect the changed accounting principles regarding leases.

# Parent company cash flow statement

Profit before tax         1,494         1,618           Loss before tax from discontinued operations         -16         -40           21 Adjustments         1,992         10           22 Change in working capital         -424         1,134           Net cash flows from operating activities before financial items and tax         3,046         2,722           Financial income received         59         67           Financial expenses paid         -847         -129           Income tax paid         -227         -313           Net cash flows from operating activities         2,031         2,347           10 Purchase of intangible assets         -145         -138           11 Purchase of property, plant and equipment         -567         -498           Proceeds from sale of property, plant and equipment         1         1         1           Acquisition of subsidiaries         -9         -         -           13 Capital contribution on the establishment of subsidiaries         -115         -           13 Dividends received from subsidiaries         -115         -           14 Dividends received from subsidiaries         2,246         -2,996           Sale of securities         2,972         2,458           Sale of subsidiaries	Notes	<u>-</u>	2019	2018 *
Loss before tax from discontinued operations 1,992 10 21 Adjustments 1,992 10 22 Change in working capital -424 1,134  Net cash flows from operating activities before financial items and tax 3,046 2,722 Financial income received 59 67 Financial expenses paid -847 -129 Income tax paid -227 -313  Net cash flows from operating activities 2,031 2,347  10 Purchase of intangible assets -145 -138 11 Purchase of intangible assets -145 -138 11 Purchase of property, plant and equipment -567 -498 Proceeds from sale of property, plant and equipment 1 1 1 Acquisition of subsidiaries -9 - 13 Capital contribution on the establishment of subsidiaries -9 -15 13 Dividends received from subsidiaries -9 -15 14 Dividends received from subsidiaries -2,996 Sale of securities -2,996 Sale of securities -2,997 2,458 Sale of subsidiaries -119 -1 14 Dividends received from joint ventures 1 1 3 Net cash flows from investment activities -2,249 -950  Net repayments from related parties -2,363 -1,683 Repayment of borrowings -725 -34 Net payment of lease liabilities -915 - Dividends paid -200 -200 Net cash flows from financing activities -3,985 -1,441  Net change in cash and cash equivalents at 1 January 1,104 1,148		Profit before tax	1.494	1.618
21 Adjustments         1,992         10           22 Change in working capital         -424         1,134           Net cash flows from operating activities before financial items and tax         3,046         2,722           Financial income received         59         67           Financial expenses paid         -847         -129           Income tax paid         -227         -313           Net cash flows from operating activities         2,031         2,347           10 Purchase of intangible assets         -145         -138           11 Purchase of property, plant and equipment         -567         -498           Proceeds from sale of property, plant and equipment         1         1           Acquisition of subsidiaries         -9         -           13 Capital contribution on the establishment of subsidiaries         -115         -           13 Dividends received from subsidiaries         -115         -           14 Dividends received from subsidiaries         2,972         2,458           Sale of subsidiaries         1,743         -           Sale of subsidiaries         1,743         -           Sale of subsidiaries         1,743         -           Repayment, receivables         119         -			•	,
22Change in working capital-4241,134Net cash flows from operating activities before financial items and tax3,0462,722Financial income received5967Financial expenses paid-847-129Income tax paid-227-313Net cash flows from operating activities2,0312,34710Purchase of intangible assets-145-13811Purchase of property, plant and equipment-567-498Proceeds from sale of property, plant and equipment11Acquisition of subsidiaries-9-13Capital contribution on the establishment of subsidiaries-115-13Dividends received from subsidiaries-115-13Dividends received from subsidiaries-2,446-2,996Sale of securities2,9722,458Sale of securities2,9722,458Sale of subsidiaries1,743-Repayment, receivables1,743-Net cash flows from investment activities2,249-950Net repayments from related parties218476Net repayments from related parties-2,363-1,683Repayment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148	21			
Financial income received         59         67           Financial expenses paid         -847         -129           Income tax paid         -227         -313           Net cash flows from operating activities         2,031         2,347           10         Purchase of intangible assets         -145         -138           11         Purchase of property, plant and equipment         -567         -498           Proceeds from sale of property, plant and equipment         1         1         1           Acquisition of subsidiaries         -9             13         Capital contribution on the establishment of subsidiaries         -115         -           13         Dividends received from subsidiaries         695         220           Purchase of securities         2,446         -2,996           Sale of seutrities         2,972         2,458           Sale of subsidiaries         1,743         -           Sale of subsidiaries         1,743         -           Sale of subsidiaries         1,743         -           Sale of subsidiaries         1,13         -           Net cash flows from joint ventures         1         3           Net repayments from related parties         -2,		•	·	
Financial expenses paid Income tax paid         -847         -129           Net cash flows from operating activities         2,031         2,347           10         Purchase of intangible assets         -145         -138           11         Purchase of property, plant and equipment         -567         -498           Proceeds from sale of property, plant and equipment         1         1         1           Acquisition of subsidiaries         -9         -         -           13         Capital contribution on the establishment of subsidiaries         -115         -           13         Dividends received from subsidiaries         695         220           Purchase of securities         -2,446         -2,996           Sale of securities         2,972         2,458           Sale of subsidiaries         1,743         -           Net cash flows from joint ventures         1         3           Net cash flows from investment activities         2,249         -950           Net repayments f		Net cash flows from operating activities before financial items and tax	3,046	2,722
Income tax paid         -227         -313           Net cash flows from operating activities         2,031         2,347           10         Purchase of intangible assets         -145         -138           11         Purchase of property, plant and equipment         -567         -498           Proceeds from sale of property, plant and equipment         1         1         1           Acquisition of subsidiaries         -9         -           13         Capital contribution on the establishment of subsidiaries         -115         -           13         Dividends received from subsidiaries         695         220           Purchase of securities         2,946         -2,996           Sale of securities         2,972         2,458           Sale of subsidiaries         1,743         -           Sale of securities         2,972         2,458           Sale of subsidiaries         1,743         -           Repayment, receivables         119         -           1         0         -           Net cash flows from investment activities         2,249         -950           Net repayments from related parties         -2,363         -1,683           Repayment of borrowings         -72,5         -34 <td></td> <td>Financial income received</td> <td>59</td> <td>67</td>		Financial income received	59	67
Net cash flows from operating activities  Purchase of intangible assets  10 Purchase of intangible assets 11 Purchase of property, plant and equipment 10 Purchase of property, plant and equipment 11 Purchase of property, plant and equipment 11 Acquisition of subsidiaries 12 Purchase of subsidiaries 13 Capital contribution on the establishment of subsidiaries 14 Dividends received from subsidiaries 15 Purchase of securities 16 Purchase of securities 17 Purchase of securities 18 Purchase of securities 19 Purchase of securities 19 Purchase of securities 10 Purchase of securities 10 Purchase of securities 10 Purchase of securities 11 Purchase of securities 11 Purchase of securities 12 Purchase of securities 13 Purchase of securities 14 Dividends received from joint ventures 15 Purchase of securities 16 Purchase of securities 17 Purchase of securities 18 Purchase of securities 19 Purchase of securities 19 Purchase of securities 19 Purchase of securities 19 Purchase of securities 10 Purchase of securities 10 Purchase of securities 10 Purchase of securities 10 Purchase of securities 11 Purchase of securities 12 Purchase of securities 13 Purchase of securities 14 Purchase of securities 15 Purchase of securities 16 Purchase of securities 16 Purchase of securities 17 Purchase of securities 18 Purchase of securities 19 Purchase of securities 19 Purchase of securities 19 Purchase of securities 19 Purchase of securities 10 Purchase of securities 10 Purchase of securities 10 Purchase of securities 10 Purchase of securities 11 Purchase of securities 12 Purchase of securities 13 Purchase of securities 14 Purchase of securities 15 Purchase of securities 16 Purchase of securities 16 Purchase of securities 16 Purchase of securities 17 Purchase of securities 18 Purchase of securities 19 Purchase of securities 10 Purchase of se		Financial expenses paid	-847	-129
10 Purchase of intangible assets 11 Purchase of property, plant and equipment 12 Purchase of property, plant and equipment 13 Purchase of property, plant and equipment 14 Acquisition of subsidiaries 15 Purchase of property plant and equipment 16 Acquisition of subsidiaries 17 Purchase of securition on the establishment of subsidiaries 18 Dividends received from subsidiaries 19 Purchase of securities 20 Purchase of securities 21 Purchase of securities 21 Purchase of securities 22 Purchase of securities 23 Purchase of securities 24 Purchase of securities 25 Purchase of securities 26 Purchase of securities 27 Purchase of securities 28 Purchase of securities 29 Purchase of securities 29 Purchase of securities 29 Purchase of securities 20 Pu		Income tax paid	-227	-313
11Purchase of property, plant and equipment-567-498Proceeds from sale of property, plant and equipment11Acquisition of subsidiaries-9-13Capital contribution on the establishment of subsidiaries-115-13Dividends received from subsidiaries695220Purchase of securities-2,446-2,996Sale of securities2,9722,458Sale of subsidiaries1,743-Repayment, receivables119-14Dividends received from joint ventures13Net cash flows from investment activities2,249-950Net repayments from related parties218476Net repayments to related parties2,363-1,683Repayment of borrowings-2,363-1,683Repayment of lease liabilities-915-3Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Net cash flows from operating activities	2,031	2,347
Proceeds from sale of property, plant and equipment Acquisition of subsidiaries -9 -7 -7 -7 -7 -7 -7 -7 -7 -7 -7 -7 -7 -7	10	Purchase of intangible assets	-145	-138
Acquisition of subsidiaries -9 -9 -13 Capital contribution on the establishment of subsidiaries -115 -13 Dividends received from subsidiaries 695 220 Purchase of securities -2,446 -2,996 Sale of securities 2,972 2,458 Sale of subsidiaries 1,743 - Repayment, receivables 119 -14 Dividends received from joint ventures 11 3 Net cash flows from investment activities 2,249 -950 Net repayments from related parties 2,249 -950 Net repayment of borrowings -725 -34 Net payment of lease liabilities -915 - Dividends paid -200 -200 Net cash flows from financing activities -3,985 -1,441 Net change in cash and cash equivalents 1 January 1,104 1,148	11	Purchase of property, plant and equipment	-567	-498
13Capital contribution on the establishment of subsidiaries-115-13Dividends received from subsidiaries695220Purchase of securities-2,446-2,996Sale of securities2,9722,458Sale of subsidiaries1,743-Repayment, receivables119-14Dividends received from joint ventures13Net cash flows from investment activities2,249-950Net repayments from related parties218476Net repayments to related parties-2,363-1,683Repayment of borrowings-725-34Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Proceeds from sale of property, plant and equipment	1	1
13Dividends received from subsidiaries695220Purchase of securities-2,446-2,996Sale of securities2,9722,458Sale of subsidiaries1,743-Repayment, receivables119-14Dividends received from joint ventures13Net cash flows from investment activities2,249-950Net repayments from related parties218476Net repayment of borrowings-725-34Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Acquisition of subsidiaries	-9	-
Purchase of securities-2,446-2,996Sale of securities2,9722,458Sale of subsidiaries1,743-Repayment, receivables119-14 Dividends received from joint ventures13Net cash flows from investment activities2,249-950Net repayments from related parties218476Net repayment of borrowings-725-34Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148	13	Capital contribution on the establishment of subsidiaries	-115	-
Sale of securities2,9722,458Sale of subsidiaries1,743-Repayment, receivables119-14 Dividends received from joint ventures13Net cash flows from investment activities2,249-950Net repayments from related parties218476Net repayments to related parties-2,363-1,683Repayment of borrowings-725-34Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148	13	Dividends received from subsidiaries	695	220
Sale of subsidiaries 1,743 Repayment, receivables 119 Dividends received from joint ventures 1 3 Net cash flows from investment activities 2,249 -950  Net repayments from related parties 218 476 Net repayments to related parties -2,363 -1,683 Repayment of borrowings -725 -34 Net payment of lease liabilities -915 - Dividends paid -200 -200  Net cash flows from financing activities -3,985 -1,441  Net change in cash and cash equivalents 295 -44  Cash and cash equivalents at 1 January 1,104 1,148		Purchase of securities	-2,446	-2,996
Repayment, receivables  Dividends received from joint ventures  Net cash flows from investment activities  Net repayments from related parties  Net repayments to related parties  Net repayment of borrowings  Repayment of lease liabilities  Dividends paid  Net cash flows from financing activities  Net cash and cash equivalents  Cash and cash equivalents at 1 January  119  -195  -950  13  476  476  476  476  476  476  476  47		Sale of securities	2,972	2,458
14Dividends received from joint ventures13Net cash flows from investment activities2,249-950Net repayments from related parties218476Net repayments to related parties-2,363-1,683Repayment of borrowings-725-34Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Sale of subsidiaries	1,743	-
Net cash flows from investment activities2,249-950Net repayments from related parties218476Net repayments to related parties-2,363-1,683Repayment of borrowings-725-34Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148			119	-
Net repayments from related parties  Net repayments to related parties  Repayment of borrowings  -725 -34  Net payment of lease liabilities  -915 - Dividends paid  -200  -200  Net cash flows from financing activities  -3,985 -1,441  Net change in cash and cash equivalents  218 476  -2,363 -1,683  -725 -34  Net payment of lease liabilities  -915 -200 -200  Net cash flows from financing activities  -3,985 -1,441  1,148	14	Dividends received from joint ventures	1	3
Net repayments to related parties-2,363-1,683Repayment of borrowings-725-34Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Net cash flows from investment activities	2,249	-950
Repayment of borrowings-725-34Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Net repayments from related parties	218	476
Net payment of lease liabilities-915-Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Net repayments to related parties	-2,363	-1,683
Dividends paid-200-200Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Repayment of borrowings	-725	-34
Net cash flows from financing activities-3,985-1,441Net change in cash and cash equivalents295-44Cash and cash equivalents at 1 January1,1041,148		Net payment of lease liabilities	-915	-
Net change in cash and cash equivalents  Cash and cash equivalents at 1 January  295  -44  1,104  1,148		Dividends paid	-200	-200
Cash and cash equivalents at 1 January 1,104 1,148		Net cash flows from financing activities	-3,985	-1,441
		Net change in cash and cash equivalents	295	-44
23 Cash and cash equivalents at 31 December 1,399 1,104		Cash and cash equivalents at 1 January	1,104	1,148
	23	Cash and cash equivalents at 31 December	1,399	1,104

<sup>\*)</sup> The 2018 figures have not been adjusted to reflect the changed accounting principles regarding leases.

# Parent company statement of changes in equity

2018:	Share capital	Reserve for net revaluation under the equity method	Foreign currency translation reserve	Develop- ment projects reserve	Retained earnings	Proposed dividends	Total equity parent company
Equity at 1 January 2018	524	554	-137	239	1,572	200	2,952
Profit for the year	-	629	-	75	463	200	1,367
Remeasurement of defined benefit plans Exchange differences on	-	-	-	-	-3	-	-3
translating foreign operations Other comprehensive income to	-	-	-112	-	-	-	-112
be reclassified in subsidiaries		-23					-23
Other comprehensive income		-23	-112		3		-138
Total comprehensive income for the year		606	-112	75	460	200	1,229
Dividends received from subsidiaries Dividends received from joint	-	-220	-	-	220	-	-
venture	-	-3	-	-	3	-	-
Payment of dividends						-200	-200
Total transactions with owners		-223			223	-200	-200
Equity at 31 December 2018	524	937	-249	314	2,255	200	3,981

# Parent company statement of changes in equity

2019:	Share capital	Reserve for net revaluation under the equity method	Foreign currency translation reserve	Develop- ment projects reserve	Retained earnings	Proposed dividends	Total equity parent company
Equity at 1 January 2019	524	937	-249	314	2,255	200	3,981
Profit for the year	-	758	-	73	1,260	200	2,291
Remeasurement of defined benefit plans Exchange differences on translating foreign operations Reclassification to the	-	-	- 21	-	-8	-	-8 21
consolidated income statement on disposal of discontinued operations  Other comprehensive income to	-	-	167	-	-	-	167
be reclassified in subsidiaries		-62					-62
Other comprehensive income		-62	188		-8		118
Total comprehensive income for the year		696	188	73	1,252	200	2,409
Dividends received from subsidaries Dividends received from joint	-	-695	-	-	695	-	-
venture	-	-1	-	-	1	-	-
Reclassification related to discontinued operations Payment of dividends	<u>-</u>	429 	<u>-</u>	- -	-429 -	- -200	-200
Total transactions with owners		-267			267	-200	-200
Equity at 31 December 2019	524	1,366	-61	387	3,774	200	6,190

# Summary of notes to the parent company financial statements

- 1 General information
- 2 Summary of significant accounting policies
- 3 Significant accounting judgements, estimates and assumptions

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- 7 Financial expenses
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DKK million

2019 2018

#### 1 General information

The primary business area of Salling Group is the running of five different formats of retail stores. In Denmark, Bilka, føtex, Netto, Salling and BR. In e-commerce we operate with Bilka.dk, Salling.dk, føtex.dk, BR.dk, wupti.com, flowr.dk and Skagenfood.dk. Furthermore Salling Group operates Starbucks and Carl's Jr as franchises in Denmark.

Salling Group A/S also owns a number of subsidiaries in Denmark and abroad.

During June 2019 Salling Group A/S sold the Swedish subsidiaries, Netto Marknad AB and Netto Fastigheter AB, to the Swedish company COOP Butiker och Stormarknader AB. In 2019 Salling Group A/S founded the subsidiaries Fastighetsbolaget den 10. Maj 2019 AB and Salling Group Sverige AB. Fastighetsbolaget den 10. Maj 2019 AB was sold to Visionsbolaget 18748 AB (Swedish Logistic Property Förvaltning AB) during December 2019.

Salling Group A/S is a public limited company with its registered office located at Rosbjergvej 33, 8220 Brabrand in Denmark.

#### 2 Summary of significant accounting policies

For a summary of significant accounting policies, please refer to note 2 in the notes to the consolidated financial statements.

#### 3 Significant accounting judgements, estimates and assumptions

For a summary of significant accounting judgements, estimates and assumptions please refer to note 3 in the notes to the consolidated financial statements.

### 4 Total revenue

Revenue from contracts with customers, retail and e-commerce activities	42,447	41,769
Total revenue from contracts with customers	42,447	41,769
Other revenue	254	200
Total other revenue	254	200
Total revenue	42,701	41,969

For descriptions related to revenue please refer to note 4 in the notes to the consolidated financial statements.

DKK million

		2019	2018
5	Staff expenses		
	Wages and salaries incl. termination benefits  Post-employment benefits – defined contribution plans  Post-employment benefits – defined benefit plans  Social security costs  Other staff expenses	5,358 382 1 140 142	5,111 353 1 123 149
	Total staff expenses	6,023	5,737
	Average number of full-time employees	17,231	17,430
6	Financial income		
	Interest income on loans to related parties Interest income on other loans and receivables Net gain on derivatives not designated as hedging instruments Net gain on financial instruments held for trading Net foreign exchange gain Other financial income Total financial income	17 5 - 39 1 62	17 2 19 8 33 5
7	Financial expenses		
	Interest expense on mortgage loans Interest expense on lease liabilities Interest expense on bank loans Interest expense on loans from related parties Net loss on derivatives not designated as hedging instruments Net loss on financial instruments held for trading Other financial expenses Total financial expenses	26 770 7 24 2 8 49	20 - 12 72 - - 36 140
8	Income tax		
	Current income tax Adjustment regarding prior years, current income tax Change in deferred tax Total income tax	-252 -3 82 -173	-202 - -8 -210
	Income tax recognised in the income statement Income tax recognised in other comprehensive income	-175 2	-211 1
	Total income tax	-173	-210

DKK million

#### 8 Income tax - continued

### Reconciliation of income tax recognised in the income statement

			2019		201	.8
			DKK	%	DKK	%
Tax on result for the year at the Danis	sh income tax rate	<u> </u>	-543	22.0 %	-347	22.0 %
Non-deductible costs			-18	0.7 %	-6	0.4 %
Non-taxable income			389	-15.8 %	142	-9.0 %
Adjustment to prior periods			-3	0.2 %	<u> </u>	0.0 %
Income tax recognised in the income	statement		-175	7.1 %	-211	13.4 %
Income tax recognised in the income continuing operations Income tax recognised in the income			-172		-205	
discontinued operations	statement related	1 10	-3	_	-6	
Income tax recognised in the income	statement		-175	_	-211	
Tax on other comprehensive income						
		2019			2018	
	Before tax	Tax	Net of tax	Before tax	Tax	Net of tax
Remeasurement of defined benefit						
plans	-10	2	-8	-4	1	-3
	-10	2	-8	-4	1	-3
					2019	2018

### 9 Profit/loss for the year from discontinued operations, net of tax

During June 2019 Salling Group A/S sold the Swedish subsidiaries, Netto Marknad AB and Netto Fastigheter AB, to the Swedish company COOP Butiker och Stormarknader AB and Fastighetsbolaget den 10. Maj 2019 AB was sold to Visionsbolaget 18748 AB (Swedish Logistic Property Förvaltning AB) during December 2019. The results for the subsidiaries and the gain on the sales are presented below. No remeasurements to fair value less costs to sell have been necessary.

Share of loss from the subsidiaries sold, net of tax	-30	-67
Parent company transactions towards the subsidiaries sold, net of tax	14	27
Income tax related to the parent company transactions towards the subsidiaries sold	-3	-6
Gain on disposal of the subsidiaries	988	-
Income tax related to the gain on disposal of the subsidiaries		
Result for the year from discontinued operations	969	-46

DKK million

## 10 Intangible assets

2018:	Goodwill	Software	Software develop- ment in progress	Brands	Other in- tangible assets	Total
Cost Balance at 1 January 2018	270	1,819	159	76	12	2,336
Additions	-	60	77	-	1	138
Reclassifications		147	-154		<u>-</u>	-7
Balance at 31 December 2018	270	2,026	82	76	13	2,467
Accumulated amortisation and impairment losses						
Balance at 1 January 2018	-178	-873	-	-76	-8	-1,135
Amortisation		-192			-3	-195
Balance at 31 December 2018	-178	-1,065	<u> </u>	-76	-11	-1,330
Carrying amount at 31 December						
2018	92	961	82	<u> </u>	2	1,137
2019:	Goodwill	Software	Software develop- ment in progress	Brands	Other in- tangible assets	Total
Cost Balance at 1 January 2019	270	2,026	82	76	13	2,467
Additions	-	66	53	26	-	145
Reclassifications		32	-36	_	<u>-</u>	-4
Balance at 31 December 2019	270	2,124	99	102	13	2,608
Accumulated amortisation and impairment losses						
Balance at 1 January 2019	-178	-1,065	-	-76	-11	-1,330
Amortisation		-218		-1	-1	-220
Balance at 31 December 2019	-178	-1,283	<u> </u>	-77	-12	-1,550
Carrying amount at 31 December 2019	92	841	99	25	1	1,058

For a description of the performed impairment tests please refer to note 11 in the notes to the consolidated financial statements.

DKK million

# 11 Property, plant and equipment

2018:	Land and buildings	Fixtures and fittings, tools and equipment	Leasehold improve- ments	Assets under construction	Total
Cost					
Balance at 1 January 2018	1,347	4,224	712	17	6,300
Additions	29	443	14	12	498
Reclassifications	4	22	-2	-17	7
Disposals		-102	-2		-104
Balance at 31 December 2018	1,380	4,587	722	12	6,701
Accumulated depreciation and impairment losses					
Balance at 1 January 2018	-787	-2,890	-569	-	-4,246
Depreciation	-16	-427	-21	-	-464
Impairment losses recognised in the					
income statement	-	-	-2	-	-2
Disposals		102	2	<u> </u>	104
Balance at 31 December 2018	-803	-3,215	-590	<u>-</u> -	-4,608
Carrying amount at 31 December 2018	577	1,372	132	12	2,093
2019:		Fixtures and	Leasehold		
	Land and	fittings, tools	improve-	Assets under	
	buildings	and equipment	ments	construction	Total
Cost					
Balance at 1 January 2019	1,380	4,587	722	12	6,701
Additions	17	512	27	11	567
Reclassifications	-	6	-	-2	4
Disposals		-239	-13	<del>-</del> -	-252
Balance at 31 December 2019	1,397	4,866	736	21	7,020
Accumulated depreciation and impairment losses					
Balance at 1 January 2019	-803	-3,215	-590	-	-4,608
Depreciation Impairment losses recognised in the	-14	-457	-21	-	-492
income statement	-	-	-1	-	-1
Disposals		236	7	<u> </u>	243
Balance at 31 December 2019	-817	-3,436	-605		-4,858
Carrying amount at 31 December 2019	580	1,430	131	21	2,162

DKK million

#### 12 Leases

The parent company has entered into a number of leases with external parties regarding a number of stores, warehouses and some operational equipment. Under some of the leases the parent company has the option to continue the lease of the assets beyond the agreed upon lease terms. The lease arrangements imposes no restrictions on the parent company.

The parent company has also entered into a number of leases with terms of up to 20 years with companies within the Købmand Herman Sallings Fond Group.

### Right-of-use assets

2019:

		Fixtures and fittings,	
	Land and	tools and	
	buildings	equipment	Total
Cost			
Balance at 1 January 2019	-	-	-
Effect of implementing IFRS 16 at 1 January 2019	13,701	91	13,792
Adjusted balance at 1 January 2019	13,701	91	13,792
Additions	321	18	339
Remeasurement of lease liabilities	11	1	12
Balance at 31 December 2019	14,033	110	14,143
Accumulated depreciation and impairment losses			
Balance at 1 January 2019 (previously recognised as provisions)	-244	-	-244
Depreciation	-1,211	-35	-1,246
Impairment losses recognised in the income statement	-23	-	-23
Reversals of impairment losses recognised in the income statement	56		56
Balance at 31 December 2019	-1,422	-35	-1,457
Carrying amount at 31 December 2019	12,611	75	12,686

### Lease liabilities

	2019	
	Undis-	Present
	counted	value of
	payments	payments
Within 1 year	1,655	1,025
1 to 5 years	6,305	3,826
After 5 years	9,795	8,377
Total	17,755	13,228

DKK million

		2019	2018
12	Leases - continued		
	Amounts recognised in the consolidated income statement		
	Interest expense on lease liabilities	770	
	Costs related to leases of low value assets	13	
	Income from subleasing right-of use assets	1	

Variable lease payments not recognised as part of the lease liabilities and costs related to short-term leases are immaterial.

In 2019 the parent company paid DKK 1,685 million related to lease contracts, of which DKK 770 million relate to interest payments regarding recognised lease liabilities and DKK 915 million relate to payment of recognised lease liabilities.

Regarding situations, where the parent company is lessor, and information about leases for 2018, please refer to note 24.

#### 13 Investments in subsidiaries

Cost		
Balance at 1 January	9,954	9,954
Additions	115	-
Disposals	-1,230	
Balance at 31 December	8,839	9,954
Value adjustments		
Balance at 1 January	1,112	837
Dividends	-695	-220
Foreign currency translation	21	-112
Other comprehensive income for the year	-62	-23
Profit for the year	757	630
Disposals	596	
Balance at 31 December	1,729	1,112
Carrying amount at 31 December	10,568	11,066

For information about business combinations, please refer to note 26.

For a list of subsidiaries please refer to note 2 in the notes to the consolidated financial statements.

DKK million

			2019	2018
14	Investments in joint ventures			
	Netto UK Ltd. has handed in final accounts in liquid dissolved in 2020.	ation of the company in De	cember 2019, and the comp	any will be
	Cost			
	Balance at 1 January		424	424
	Balance at 31 December		424	424
	Value adjustments			
	Balance at 1 January		-424	-420
	Dividends		-1	-3
	Profit/loss for the year		1	-1
	Balance at 31 December		-424	-424
	Carrying amount at 31 December		<u>-</u>	
	Specification of investments in joint ventures:	Share of issued share capital and voting rights	Principal place of business of i	and country
	Netto UK Ltd.	50 %		efield, the UK

## 15 Financial assets and financial liabilities

Financial assets comprise the following:

	Carrying amount		Fair value	
	2019	2018	2019	2018
Derivatives not designated as hedging instruments	334	265	334	265
Other non-current financial assets	334	265	334	265
Trade receivables	85	105	85	105
Other receivables	294	222	294	222
Receivables from subsidiaries Derivatives not designated as hedging instruments Other current financial assets	710 109 10	410 100 -	710 109 10	410 100 -
Other current financial assets	829	510	829	510
Securities	2,517	3,043	2,517	3,043
Cash and short-term deposits	1,399	1,104	1,399	1,104

DKK million

## 15 Financial assets and financial liabilities - continued

Financial liabilities comprise the following:

	Carrying amount		Carrying amount Fair value		value	
	2019	2018	2019	2018		
Mortgage loans - non-current	455	1,147	461	1,164		
Mortgage loans - current	4	37	4	37		
Mortgage loans	459	1,184	465	1,201		
Lease liabilities - non-current	12,203	NA				
Lease liabilities - current	1,025	NA				
Lease liabilities	13,228					
Derivatives not designated as hedging instruments	334	265	334	265		
Other non-current financial liabilities	10	7	10	7		
Other non-current financial liabilities	344	272	344	272		
Payables to entities with controlling influence	14	-	14	-		
Payables to entities with significant influence	501	415	501	415		
Payables to subsidiaries	2,866	4,690	2,866	4,690		
Derivatives not designated as hedging instruments	111	99	111	99		
Other current financial liabilities		9	<del>-</del> -	9		
Other current financial liabilities	3,492	5,213	3,492	5,213		
Trade payables	9,432	9,495	9,432	9,495		
Other payables - non-current	225	-	225	-		
Other payables - current	2,107	2,292	2,107	2,292		
Other payables	2,332	2,292	2,332	2,292		

DKK million

15

	2019	2018
5 Financial assets and financial liabilities - continued		
Financial instruments by category		
Financial assets at amortised cost:		
Trade receivables	85	105
Other receivables	294	222
Other financial assets excluding derivatives	720	410
Cash and short-term deposits	1,399	1,104
Financial assets at fair value through profit or loss:		
Derivatives not designated as hedging instruments	443	365
Securities	2,517	3,043
Financial liabilities measured at amortised cost:		
Mortgage loans	459	1,184
Lease liabilities	13,228	-
Other financial liabilities excluding derivatives	3,391	5,121
Trade payables	9,432	9,495
Other payables	2,332	2,292
Financial liabilities at fair value through profit or loss:		
Derivatives not designated as hedging instruments	445	364

Derivatives not designed as hedging instruments reflect partly the positive or negative change in fair value of those foreign exchange forward contracts that are not designated in hedge relationships, but are, nevertheless, intended to reduce the level of foreign currency risk and partly the changes in fair value of those interest rate swap contracts used by the Group to hedge CIBOR-based mortgage loans.

Financial assets at fair value through profit or loss include investments in listed Danish mortgage bonds. Fair values of these bonds are determined by reference to published price quotations in an active market.

### Financial liabilities: Interest-bearing mortgage loans

Overview of borrowings by interest rate levels (including the effect of related interest rate swaps):

		Nex	ixing	
	Carrying	Within 1		After 5
31 December 2019	amount	year	1 to 5 years	years
0 - 2 %	289	289	-	-
2 - 4 %	170	-		170
Total	459	289		170
Of which:				
Bearing fixed interest	63 %			
Bearing floating interest	37 %			

DKK million

#### 15 Financial assets and financial liabilities - continued

		Next interest rate fixing		
	Carrying	Within 1		After 5
31 December 2018	amount	year	1 to 5 years	years
0 - 2 %	1,010	289	-	721
2 - 4 %	174			174
Total	1,184	289		895
Of which:				
Bearing fixed interest	76 %			
Bearing floating interest	24 %			

#### **Hedge accounting**

Cash flow hedging is used on Group level to ensure that part of Group's interest rate risk exposure is at a fixed rate. In the parent company hedge accounting is not used. For further information about the use of hedge accounting please refer to note 16 in the notes to the consolidated financial statements.

#### Fair value

For cash and short-term deposits, trade receivables and payables, other receivables and payables and other short-term receivables and payables the carrying amount is a reasonable approximation of fair value, largely due to the short-term maturities of the financial instruments.

Cash flow hedges and other derivatives not defined as hedges are valued using valuation techniques, which are based on market observable inputs, and thereby fall within level 2 of the fair value hierarchy. The most frequent applied valuation technique for interest rate swaps, i.e. a fixed rate swapped for a floating rate, is determining the present value of the fixed leg and the floating leg using a relevant swap curve.

The fair value of securities is derived from quoted market prices in active markets, and falls within level 1 of the fair value hierarchy.

The fair value of the non-current payables to entities with significant influence falls within level 2 of the fair value hierarchy. The carrying amount is a reasonable approximation of fair value due to the relatively short maturities.

Fair value of the remaining borrowing items falls within level 2 of the fair value hierarchy and is calculated on the basis of discounted interests and instalments.

### Risks arising from financial instruments

The parent company's main risks are market risks relating to fluctuations in foreign exchange rates and interest rates, liquidity risk relating to the availability of funds to support business needs and credit risk relating to the undesirable event of a default among the parent company's financial counterparties. There have been no structural changes in the risk exposure or risks compared to 2018.

For an in-depth description of the policies for managing risks please refer to note 16 in the notes to the consolidated financial statements.

DKK million

#### 15 Financial assets and financial liabilities - continued

### Currency risks

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The parent company's exposure to the risk of changes in foreign exchange rate relates primarily to the operating activities and the net investments in foreign subsidiaries. The framework for hedging guidelines and risk mandate is covered by the FX risk management policy.

For a description of the FX risk management please refer to note 16 in the notes to the consolidated financial statements.

The following overview illustrates the effect on the parent company income statement and the parent company's equity that would result, at the balance sheet date, from changes in currency exchange rates that are reasonable possible for material currencies:

31 December 2019	EUR/DKK	GBP/DKK	PLN/DKK	SEK/DKK	USD/DKK
Financial assets Financial liabilities Known USD purchase orders	83 -862 -	8 -	422 - -	15 - -	14 - -437
Net exposures before derivatives	-779	8	422	15	-423
Derivatives	-448		-228		307
Net exposures after derivatives	-1,227	8	194	15	-116
The net exposure relates to: Hedging of expected commercial cash flows where hedge accounting is not used	-1,227	8	194	15	-116
Applied sensitivity	1 %	5 %	5 %	5 %	5 %
Impact on the income statement	-12		10	1	-6
31 December 2018	EUR/DKK	GBP/DKK	PLN/DKK	SEK/DKK	USD/DKK
Financial assets	45	11	426	136	3
Financial liabilities	-1,151	-	-	-	-
Known USD purchase orders					-461
Net exposures before derivatives	-1,106	11	426	136	-458
Derivatives	-448		-174		378
Net exposures after derivatives	-1,554	11	252	136	-80
The net exposure relates to:					
Hedging of expected commercial cash flows					
•	-1,554	11	252	136	-80
Hedging of expected commercial cash flows	-1,554 1 %	11 5 %	252 5 %	136 5 %	-80 5 %

DKK million

#### 15 Financial assets and financial liabilities - continued

The sensitivity analysis only includes currency exposures arising from financial instruments. The applied change in the exchange rates is based on historical currency fluctuations. A decrease in the foreign currencies would have the opposite effect as the impact shown in the above overview.

#### Interest rate risks

The parent company's exposure to risk of changes in market interest rates relates to mortgage loans, internal loans and intercompany balances and its bond holdings. For further descriptions regarding the overall interest rate risk management please refer to note 16 in the notes to the consolidated financial statements.

A general increase of 1 %-points in interest rates is estimated, all other things being equal, to affect profit before tax and pre-tax equity by DKK -43 million (DKK -49 million in 2018).

Sensitivity analysis based on a 1 %-point increase in interest rates:

31 December 2019	Carrying amount	Sensitivity	Profit before tax	Pre-tax equity
Securities	2,517	1 %	-25	-25
Other financial assets	720	1 %	10	10
Mortgage loans	459	1 %	-2	-2
Derivatives, net	2	1 %	-	-
Other financial liabilities	3,381	1 %	-26	-26
Impact			-43	-43
	Carrying		Profit	Pre-tax
31 December 2018	amount	Sensitivity	before tax	equity
Securities	3,043	1 %	-11	-11
Other financial assets	410	1 %	7	7
Mortgage loans	1,184	1 %	-2	-2
Derivatives, net	-1	1 %	-	-
Other financial liabilities	5,105	1 %	-43	-43
Impact			-49	-49

The sensitivity analysis has been prepared on the basis of the amount of net debt, the ratio of fixed to floating interest rate of the debt and the interest rate swap portfolio in place as at 31 December.

For receivables from and payables to entities with controlling or significant influence, subsidiaries and other current financial assets interest rates are fixed based on the relevant interbank rate with a debit or credit margin. Other receivables or payables are not interest-bearing if they are paid when due.

#### Liquidity risks

Liquidity risk is the risk that the parent company will not be able to settle its financial liabilities when they fall due.

The parent company ensures liquidity through flexibility and diversification of borrowing, maturity and renegotiation time points, as well as counterparts. Flexibility in cash resources ensures that the parent company can act appropriately in case of unforeseen changes in liquidity. The liquidity reserves consist of cash, securities and undrawn credit facilities. The parent company currently has no covenants. The parent company assesses the liquidity risk to be low.

DKK million

#### 15 Financial assets and financial liabilities - continued

The parent company uses Supply Chain Financing (SCF) to strengthen its financial position. SCF is based on a three-way relationship between Salling Group, a given supplier and the syndication banks facilitating the SCF program. As at 31 December 2019 the parent company has utilised the SCF facility by DKK 5.5 billion (DKK 6.3 billion in 2018).

The overview below summarises the maturity profile of the parent company's financial liabilities based on contractual undiscounted payments. The undiscounted cash flows differ from both the carrying value and the fair value. Floating rate interest is estimated using the prevailing rate at the balance sheet date.

31 December 2019	Within 1 year	1 to 5 years	After 5 years
		·	•
Mortgage loans	10	51	495
Lease liabilities	1,655	6,305	9,795
Trade and other payables	14,920	235	-
Derivatives	110	365	47
Total	16,695	6,956	10,337
	Within 1		After 5
31 December 2018	year	1 to 5 years	years
Mortgage loans	60	237	1,145
Trade and other payables	16,901	7	-
Derivatives	100	398	93
Total	17,061	642	1,238

### Credit risks

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument leading to a financial loss or a counterparty not being able to meet any other obligations leading to a financial loss. The parent company is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The parent company prepares credit ratings of customers and counterparties on a regular basis. Credit risks are managed on the basis of internal credit ratings and credit lines for customers and financial counterparties. The credit lines are determined on the basis of the customers' and counterparties' creditworthiness and local market risks. Counterparty credit lines are reviewed on an ongoing basis and may be updated throughout the year subject to approval of management. Limits are set to minimise the concentration of risks and therefore mitigate financial loss through counterparty's potential failure to make payments.

The parent company is exposed to credit risks from trade and other receivables, balances with banks in the form of deposits and other financial instruments. The majority of the parent company's sales are made in cash, and therefore, the credit risks are very low. The parent company reduces its credit risks with banks by only doing business with banks with high credit ratings. Moreover, excess liquidity is deposited with banks or placed in liquid government and mortgage bonds with a rating of minimum Aa2. The overall duration of the bond portfolio will typically be low, currently 1.4.

DKK million

15

	2019	2018
Financial assets and financial liabilities - continued		
The table below summarises the ageing analysis of trade receivables:		
Not due	70	72
< 30 days past due	10	17
30 to 90 days past due	3	9
90 to 180 days past due	1	7
> 180 days past due	1	
Total	85	105

The parent company recognises an allowance for impairment of receivables. The entire allowance for impairment of receivables relates to trade receivables, as the allowance regarding any other financial assets is immaterial. An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due, and a provision is recognised for not due receivables as well as past due receivables. As at the 31 December 2019 the provision amounts to DKK 6 million (31 December 2018: DKK 7 million), and is thus immaterial for the financial statements. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets. The parent company does not hold collateral or other forms of credit insurance as security. The parent company assesses the concentration of risk with respect to receivables as low.

#### Changes in assets and liabilities arising from financing activities

				31
	1 January			December
2019	2019	Cash flows	Other	2019
Other financial assets excluding derivatives	-410	-310	-	-720
Mortgage loans	1,184	-725	-	459
Lease liabilities	-	-915	14,143	13,228
Other financial liabilities excluding derivatives	5,121	-1,835	105	3,391
Total assets and liabilities from financing activities	5,895	-3,785	14,248	16,358
				31
	1 January			December
2018	2018	Cash flows	Other	2018
	676	255		440
Other financial assets excluding derivatives	-676	266	-	-410
Mortgage loans	1,218	-34	-	1,184
Other financial liabilities excluding derivatives	6,587	-1,473	7	5,121
Total assets and liabilities from financing activities	7,129	-1,241	7	5,895

DKK million

	2019	2018
16 Inventories		
Goods held for resale	3,912	3,529
Consumables	49	37
Total inventories	3,961	3,566

In the income statement as part of cost of sales an income of DKK 1 million have been recognised regarding write-downs of inventories to net realisable value (no changes regarding write-downs in 2018).

#### 17 Equity

#### Share capital

As at 31 December, the share capital, which consists of one share class, comprises:

1,048,223 shares of DKK 500	524	524
Total share capital	524	524

There has been no changes to the share capital during 2016 - 2019. In 2015 48,223 new shares were issued to F. Salling Holding A/S and A.P. Møller Mærsk A/S in connection with the non-cash contribution of F. Salling A/S. All shares have been fully paid.

#### **Retained earnings**

During the 2019 financial year an ordinary dividend of DKK 200 million has been paid (DKK 200 million in 2018). A dividend for the 2019 financial year of DKK 200 million is proposed. Payment of dividends to shareholders does not trigger taxes for the parent company.

### 18 Pensions

The parent company has entered into pension schemes and similar arrangements with most of the parent company's employees. The majority of the parent company's pension schemes are defined contribution plans. For a few former employees and some members of the founder's family defined benefit plans exist. The defined benefit plans are lifelong. The defined benefit plans guarantee fixed amounts per year adjusted for price inflation and the plans are fully unfunded.

Changes in the present value of the defined benefit obligation:

Defined benefit obligation at 1 January	275	285
Interest expenses recognised as part of staff expenses	1	1
Actuarial gains / losses, demographic assumptions	-3	6
Actuarial gains / losses, financial assumptions	11	-4
Actuarial gains / losses, experience adjustments	2	2
Payments from the plan	-15	-15
Defined benefit obligation at 31 December	271	275

DKK million

18

3 Pensions - continued		
The following significant actuarial assumptions are applied:		
Discount rate (%)	-0.2 %	0.2 %
Price inflation (%)	1.3 %	1.4 %
Life expectations are based on the Danish FSA's longevity benchmarks for the individual of A quantitative sensitivity analysis for the significant actuarial assumptions is shown below Discount rate:	,	
Increase of 0.5 % point	-13	-14
Decrease of 0.5 % point	15	15
Price inflation: Increase of 0.5 % point	14	15
Decrease of 0.5 % point	-13	-14
	· · · · · · · · · · · · · · · · · · ·	

2019

2018

The sensitivity analyses are based on a change in a significant assumption, keeping all other assumptions constant. The sensitivity analyses may not be representative of an actual change in the defined benefit obligation as it is unlikely that changes in assumptions would occur in isolation of one another.

No contributions will be made to the plans in the future. The average duration of the defined benefit obligation as at 31 December 2019 is 31 years (32 years in 2018). DKK 15 million is expected to be paid from the plans in 2020.

#### 19 Deferred tax

### Specification of deferred tax

	Parent company income statement		Parent company statement of financial position	
	2019	2018	2019	2018
Intangible assets	-22	-13	212	234
Property, plant and equipment	4	4	54	50
Provisions	3	2	-60	-61
Leases	-73	-	-73	-
Other	8	16	-56	-64
Deferred tax expense/income / Net deferred tax	-80	9	77	159
Deferred tax is recognised in the parent company statement of financial position as follows:				
Deferred tax liabilities			77	159
Net deferred tax			77	159

DKK million

		-	2019	2018
19	Deferred tax - continued			
	Reconciliation of net deferred tax			
	Opening balance at 1 January  Adjustment of deferred tax recognised in the income statement  Adjustment of deferred tax recognised in other comprehensive income		159 -80 -2	151 9 -1
	Closing balance at 31 December	<del>-</del>	77	159
20	Provisions			
	2018:	Onerous contracts	Other	Total
	Balance at 1 January 2018 Provisions made during the year Provisions utilised during the year	305 20 -24	46 9 -5	351 29 -29
	Reversals during the year  Balance at 31 December 2018	<u>-57</u> 244	-6 44	-63 288
	Current Non-current	20 224	11 33	31 257
	Balance at 31 December 2018	244	44	288
	2019:	Onerous contracts	Other	Total
	Balance at 1 January 2019 Reclassified to right-of-use assets Provisions made during the year Provisions utilised during the year Reversals during the year	244 -244 - - -	44 - 5 -5 -2	288 -244 5 -5 -2
	Balance at 31 December 2019		42	42
	Current Non-current	- -	10 32	10 32
	Balance at 31 December 2019		42	42

The provision for onerous contacts, if any, comprises provision for lease contracts for short-term leases and leases of low-value assets, in which the unavoidable costs of meeting the obligations under the contracts exceed the economic benefits expected to be received under them (in 2018 all operating lease contracts are included). The provision is calculated as the least net cost of exiting from the contracts, which is the lower of the cost of fulfilling the contracts and any compensation or penalties arising from failure to fulfil them, and DKK 0 million is expected to fall due after more than 5 years (DKK 150 million in 2018). The majority of the provision relates to lease contracts signed with companies within the Købmand Herman Sallings Fond Group.

DKK million

Cash and bank balances

Cash and cash equivalents available to the parent company

20 Provisions - continued Other provisions comprise a provision for warranties, a provision for jubilee benefits and a provision for pending lawsuits. The warranty provision is recognised upon a sale of a product for which the parent company is liable for future warranty costs. Initial recognition is based on historical experience. The existing provision will expire in 2032. The provision for jubilee benefits concern the Danish employees, and are estimated based on the expected jubilees for current employees. Of the provision DKK 16 million is expected to fall due after more than 5 years (DKK 16 million in 2018). No further information is provided regarding the provision for pending lawsuits as the information might harm the parent company's position. 21 Adjustments Financial income -62 -84 886 140 Financial expenses Amortisation and impairment of intangible assets 220 195 Depreciation and impairment of property, plant and equipment 493 466 Depreciation and impairment of right-of-use assets 1,213 Gain/loss on sale of non-current assets, etc., net 8 -1 Share of profit/loss of subsidiaries, net of tax -757 -630 Share of profit of joint ventures, net of tax 1 -1 Other adjustments -8 -77 Adjustments 1,992 10 22 Change in working capital Change in trade and other receivables and prepayments -68 121 -395 Change in inventories 10 1,003 Change in trade and other payables 39 Change in working capital -424 1,134 23 Cash and cash equivalents

2019

1,399

1,399

1,104

1,104

2018

DKK million

2019 2018

### 24 Contingent liabilities and other financial commitments

From 1 January 2019 the parent company has recognised right-of-use assets for the leases, except for short-term leases and leases of low-value assets. Please refer to note 2 in the notes to the consolidated financial statements and to note 12 for further information.

The below information about the parent company as lessee is provided in accordance with the previous disclosure requirements regarding leases (IAS 17).

#### Operating leases, the parent company is lessee

In 2018 the parent company has entered into operating leases with external parties regarding a number of stores, warehouses and some operational equipment. The leases has terms of between 1 month and 16 years. Under some of the leases the parent company has the option to continue the lease of the assets beyond the agreed upon lease terms. The lease arrangements imposes no restrictions on the parent company.

Future minimum rentals payable under non-cancellable operating leases are as follows:

Within 1 year	271
1 to 5 years	450
After 5 years	239
Total	960
Future minimum sublease payments expected to be received under non-cancellable subleases	2
Minimum lease payments recognised as operating lease expenses	306
Sublease payments recognised as a reduction of operating lease expenses	4

In 2018 the parent company has also entered into a number of operating leases with terms of up to 20 years with companies within the Købmand Herman Sallings Fond Group, in which the future minimum rentals payable amount to DKK 16 billion. Minimum lease payments recognised as an operating lease expense amount to DKK 1,360 million.

## Operating leases, the parent company is lessor

The parent company leases a number of properties, shops and flats as operating leases to external parties. The leases have terms of between 2 months and 22 years. Under some of the leases the external parties have the option to continue the lease of the assets beyond the agreed upon lease terms.

Future minimum rentals receivable under non-cancellable operating leases are as follows:

Within 1 year	22	24
1 to 5 years	21	25
After 5 years	52	54
Total	95	103

DKK million

2019 2018

### 24 Contingent liabilities and other financial commitments - continued

#### Other contingent liabilities and financial commitments

The parent company has entered into contractual commitments regarding acquisition and construction of property, plant and equipment of a total of DKK 119 million (DKK 81 million in 2018).

As security for mortgage loans land and buildings with a carrying amount of DKK 276 million have been provided as collateral (DKK 568 million in 2018).

The company is jointly taxed with the Danish companies in the Købmand Herman Sallings Fond Group. As a jointly taxed company, which is not wholly owned, the company has limited and subsidiary liability for Danish corporation taxes and withholding taxes on dividends, interest and royalties within the joint taxation group. The total net taxes payable to the Danish Central Tax Administration by the companies included in the joint taxation is disclosed in the annual report of the administration company (F. Salling Holding A/S, CVR no. 41 94 01 15). Any subsequent corrections of the taxable income subject to joint taxation or withholding taxes on dividends etc. may entail that the company's liability will increase.

Companies in the Group are part of the joint registration with F. Salling Invest A/S regarding payment of VAT, PAYE taxes etc. and are thus jointly liable for the total liability of DKK 564 million at 31 December 2019 (DKK 545 million in 2018).

Guarantees of DKK 7,568 million have been provided to credit institutions regarding related parties' mortgage loans (DKK 9,521 million in 2018).

Guarantees of DKK 211 million have been provided to external parties regarding subsidiaries' lease obligations (DKK 163 million in 2018).

### 25 Related party disclosures

All related party transactions take place at an arm's length basis. The following related party transactions were carried out with related parties:

Entities with controlling or significant influence over the parent company:		
Sales of services	2	2
Lease payments	-28	-27
Interests paid	-1	-1
Dividends paid	-200	-200
Donations from Købmand Herman Sallings Fond	10	11
Subsidiaries:		
Sales of goods and services	107	130
Purchase of goods and services	-47	-47
Lease payments	-1,463	-1,333
Interests paid	-6	-54
Dividends received	695	220
Joint ventures:		
Dividends received	1	3

DKK million

#### 25 Related party disclosures - continued

All outstanding balances with related parties as at 31 December are presented in note 15. All outstanding balances carry interest and are to be settled in cash within 1 year unless otherwise specified in note 15.

None of the outstanding balances are secured, and no provisions are held against the balances as at 31 December (DKK 0 in 2018). No expense has been recognised in 2019 or 2018 for bad or doubtful debts.

Any guarantees Salling Group A/S has provided for related parties are listed in note 24.

#### Key management personnel

For a description of the key management personnel and an overview of the key management personnel remuneration please refer to note 28 in the notes to the consolidated financial statements.

#### 26 Business combinations

As at 1 January 2018 Salling Group A/S merged with the subsidiary F. Salling A/S.

For a description of business combinations please refer to note 29 in the notes to the consolidated financial statements.

### 27 Capital management

For a description of the capital management please refer to note 30 in the notes to the consolidated financial statements.

### 28 Events after the reporting period

No subsequent events have occurred that affect the annual report for 2019. The current Covid-19 crisis has no effect on the annual report for 2019 and is also not expected to have any material impact on the result for 2020.

### 29 Standards issued but not yet effective

For a description of standards issued but not yet effective please refer to note 32 in the notes to the consolidated financial statements.